

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

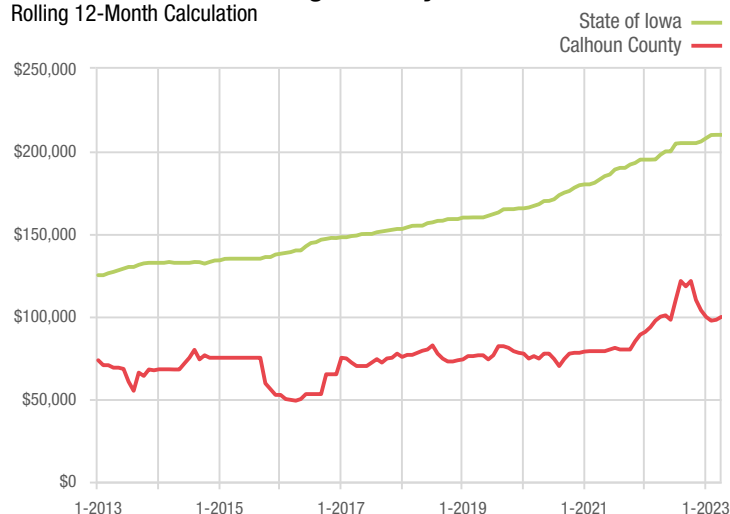
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	9	11	+ 22.2%	26	30	+ 15.4%
Pending Sales	6	3	- 50.0%	26	19	- 26.9%
Closed Sales	6	5	- 16.7%	22	17	- 22.7%
Days on Market Until Sale	49	93	+ 89.8%	65	60	- 7.7%
Median Sales Price*	\$173,500	\$132,000	- 23.9%	\$128,500	\$125,750	- 2.1%
Average Sales Price*	\$160,117	\$138,600	- 13.4%	\$125,164	\$162,266	+ 29.6%
Percent of List Price Received*	93.1%	93.0%	- 0.1%	93.6%	91.3%	- 2.5%
Inventory of Homes for Sale	13	26	+ 100.0%	—	—	—
Months Supply of Inventory	2.1	4.2	+ 100.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

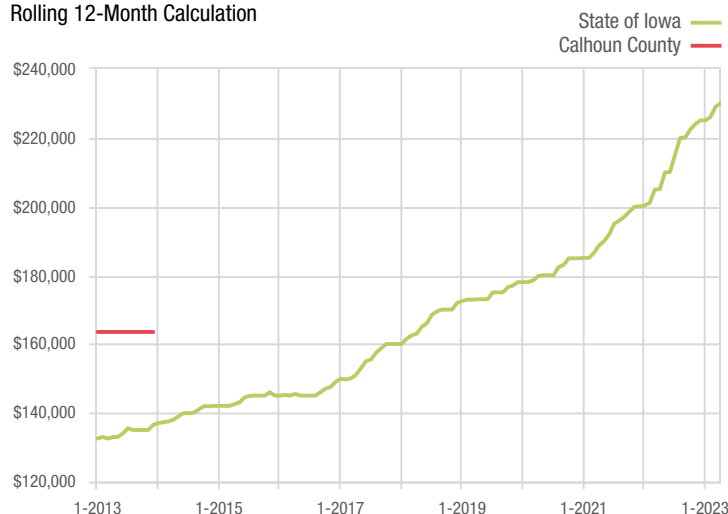
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.