Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



First Congressional District

Includes Allamakee, Benton, Black Hawk, Bremer, Buchanan, Clayton, Delaware, Dubuque, Fayette, Howard, Iowa, Jackson, Jones, Linn, Marshall, Mitchell, Poweshiek, Tama, Winneshiek and Worth Counties

Single-Family Detached		April			Year to Date			
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change		
New Listings	1,049	798	- 23.9%	3,136	2,653	- 15.4%		
Pending Sales	904	698	- 22.8%	2,979	2,453	- 17.7%		
Closed Sales	714	558	- 21.8%	2,455	2,023	- 17.6%		
Days on Market Until Sale	28	31	+ 10.7%	32	37	+ 15.6%		
Median Sales Price*	\$180,000	\$179,000	- 0.6%	\$171,200	\$175,000	+ 2.2%		
Average Sales Price*	\$213,693	\$217,384	+ 1.7%	\$204,664	\$210,201	+ 2.7%		
Percent of List Price Received*	100.3%	98.8%	- 1.5%	98.8%	97.7%	- 1.1%		
Inventory of Homes for Sale	726	913	+ 25.8%		_	_		
Months Supply of Inventory	0.9	1.3	+ 44.4%		_	_		

Townhouse-Condo		April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change	
New Listings	120	89	- 25.8%	358	363	+ 1.4%	
Pending Sales	96	86	- 10.4%	335	294	- 12.2%	
Closed Sales	84	59	- 29.8%	287	214	- 25.4%	
Days on Market Until Sale	22	48	+ 118.2%	28	52	+ 85.7%	
Median Sales Price*	\$170,000	\$175,000	+ 2.9%	\$168,500	\$185,500	+ 10.1%	
Average Sales Price*	\$185,795	\$191,373	+ 3.0%	\$185,909	\$201,811	+ 8.6%	
Percent of List Price Received*	100.5%	98.5%	- 2.0%	99.7%	98.7%	- 1.0%	
Inventory of Homes for Sale	131	194	+ 48.1%		_	_	
Months Supply of Inventory	1.5	2.5	+ 66.7%		_	_	

 $^{^{\}ast}$ Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -First Congressional District \$220,000 \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 1-2015 1-2017 1-2019 1-2021 1-2023



