

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

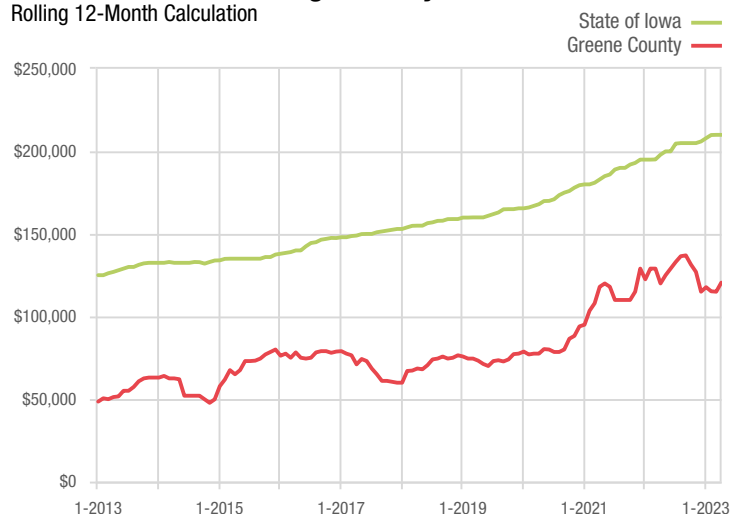
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	8	7	- 12.5%	23	29	+ 26.1%
Pending Sales	10	7	- 30.0%	26	28	+ 7.7%
Closed Sales	6	9	+ 50.0%	22	27	+ 22.7%
Days on Market Until Sale	50	52	+ 4.0%	40	53	+ 32.5%
Median Sales Price*	\$111,500	\$140,000	+ 25.6%	\$115,000	\$124,500	+ 8.3%
Average Sales Price*	\$103,833	\$133,889	+ 28.9%	\$135,204	\$122,323	- 9.5%
Percent of List Price Received*	98.1%	94.8%	- 3.4%	94.6%	92.8%	- 1.9%
Inventory of Homes for Sale	4	12	+ 200.0%	—	—	—
Months Supply of Inventory	0.6	1.6	+ 166.7%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

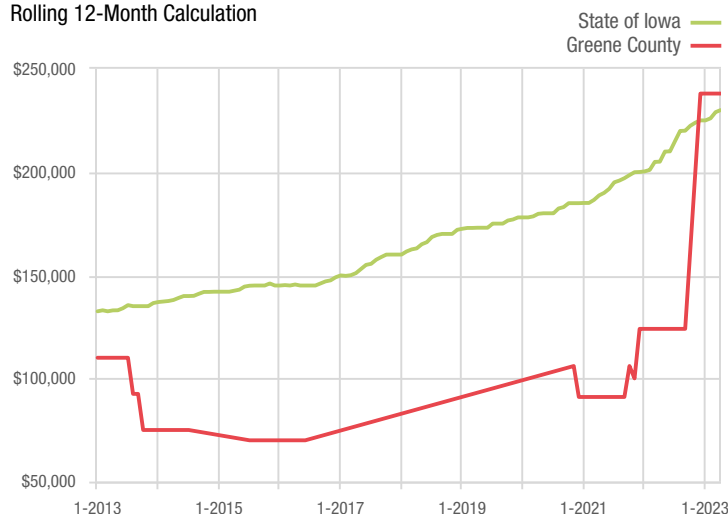
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.