

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

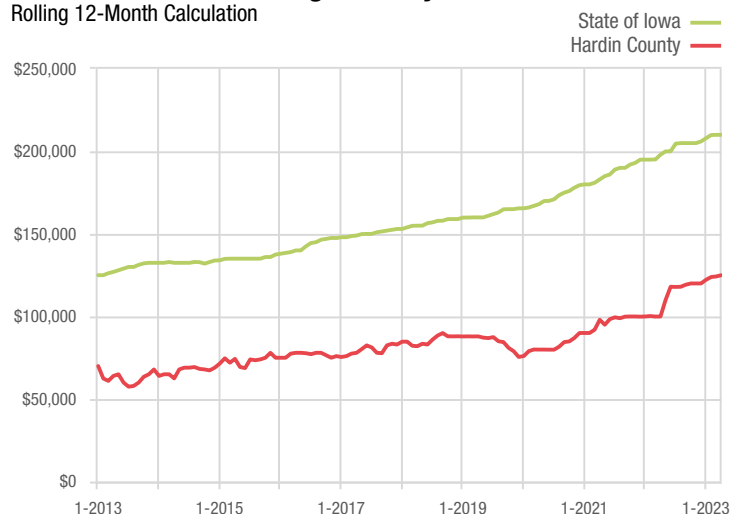
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	20	20	0.0%	89	58	- 34.8%
Pending Sales	21	15	- 28.6%	67	48	- 28.4%
Closed Sales	13	14	+ 7.7%	64	32	- 50.0%
Days on Market Until Sale	33	65	+ 97.0%	44	74	+ 68.2%
Median Sales Price*	\$102,000	\$141,500	+ 38.7%	\$99,950	\$123,000	+ 23.1%
Average Sales Price*	\$115,715	\$150,201	+ 29.8%	\$118,728	\$141,852	+ 19.5%
Percent of List Price Received*	96.9%	94.1%	- 2.9%	95.2%	92.4%	- 2.9%
Inventory of Homes for Sale	28	36	+ 28.6%	—	—	—
Months Supply of Inventory	1.4	2.3	+ 64.3%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

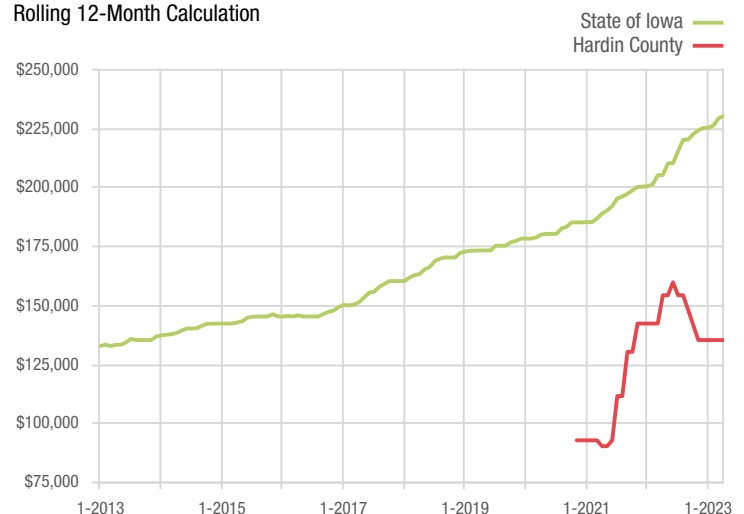
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.