

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

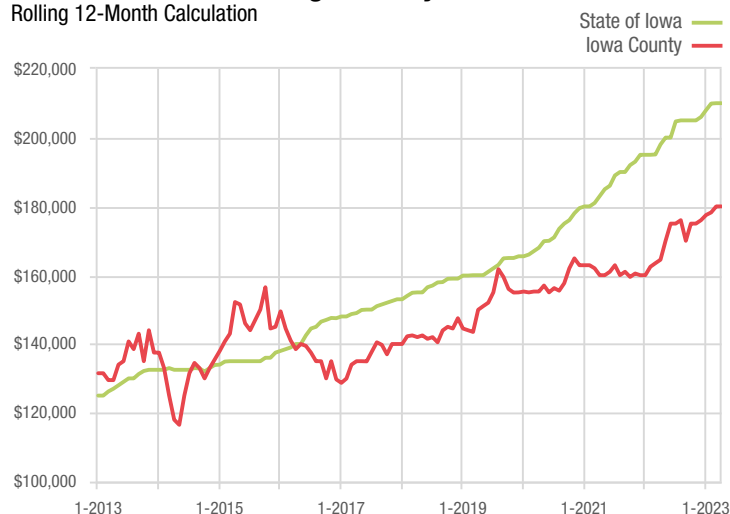
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	28	24	- 14.3%	74	54	- 27.0%
Pending Sales	25	18	- 28.0%	65	47	- 27.7%
Closed Sales	10	11	+ 10.0%	49	32	- 34.7%
Days on Market Until Sale	56	59	+ 5.4%	34	54	+ 58.8%
Median Sales Price*	\$120,000	\$160,000	+ 33.3%	\$162,000	\$168,750	+ 4.2%
Average Sales Price*	\$167,638	\$205,591	+ 22.6%	\$181,702	\$184,369	+ 1.5%
Percent of List Price Received*	92.7%	90.6%	- 2.3%	97.2%	95.5%	- 1.7%
Inventory of Homes for Sale	20	28	+ 40.0%	—	—	—
Months Supply of Inventory	1.4	2.0	+ 42.9%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	3	1	- 66.7%
Pending Sales	0	0	0.0%	2	2	0.0%
Closed Sales	0	0	0.0%	3	4	+ 33.3%
Days on Market Until Sale	—	—	—	4	32	+ 700.0%
Median Sales Price*	—	—	—	\$220,000	\$105,750	- 51.9%
Average Sales Price*	—	—	—	\$222,467	\$117,375	- 47.2%
Percent of List Price Received*	—	—	—	99.7%	97.6%	- 2.1%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

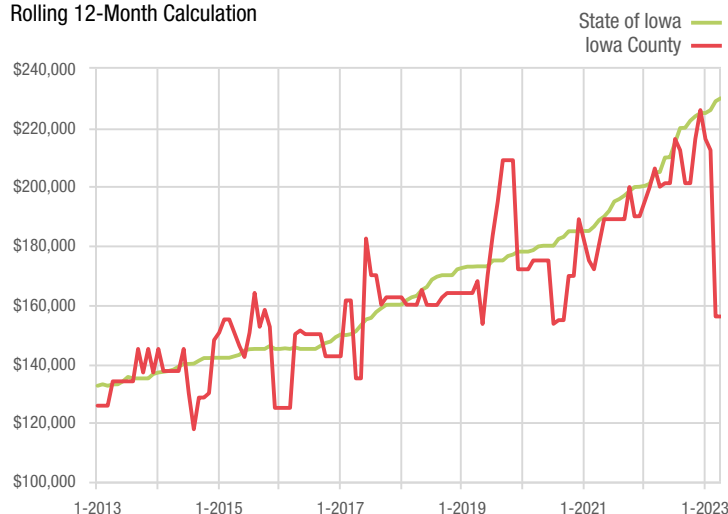
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.