Local Market Update – April 2023A Research Tool Provided by Iowa Association of REALTORS®

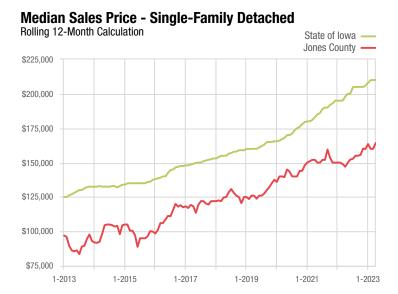


Jones County

| Single-Family Detached | | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 4-2022 | Thru 4-2023 | % Change | |
| New Listings | 20 | 13 | - 35.0% | 66 | 63 | - 4.5% | |
| Pending Sales | 22 | 16 | - 27.3% | 66 | 66 | 0.0% | |
| Closed Sales | 12 | 23 | + 91.7% | 43 | 51 | + 18.6% | |
| Days on Market Until Sale | 15 | 26 | + 73.3% | 26 | 37 | + 42.3% | |
| Median Sales Price* | \$141,500 | \$187,500 | + 32.5% | \$143,000 | \$156,500 | + 9.4% | |
| Average Sales Price* | \$139,375 | \$276,226 | + 98.2% | \$157,499 | \$222,063 | + 41.0% | |
| Percent of List Price Received* | 102.6% | 98.7% | - 3.8% | 98.0% | 97.9% | - 0.1% | |
| Inventory of Homes for Sale | 12 | 14 | + 16.7% | | _ | _ | |
| Months Supply of Inventory | 0.8 | 0.9 | + 12.5% | | _ | _ | |

| Townhouse-Condo | April | | | Year to Date | | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 4-2022 | Thru 4-2023 | % Change | |
| New Listings | 1 | 0 | - 100.0% | 4 | 2 | - 50.0% | |
| Pending Sales | 1 | 0 | - 100.0% | 3 | 1 | - 66.7% | |
| Closed Sales | 1 | 0 | - 100.0% | 4 | 1 | - 75.0% | |
| Days on Market Until Sale | 0 | _ | | 61 | 192 | + 214.8% | |
| Median Sales Price* | \$167,500 | | | \$190,250 | \$242,500 | + 27.5% | |
| Average Sales Price* | \$167,500 | _ | | \$188,612 | \$242,500 | + 28.6% | |
| Percent of List Price Received* | 95.7% | | | 96.9% | 99.0% | + 2.2% | |
| Inventory of Homes for Sale | 4 | 3 | - 25.0% | | _ | _ | |
| Months Supply of Inventory | 2.2 | 2.4 | + 9.1% | | _ | _ | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.