

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

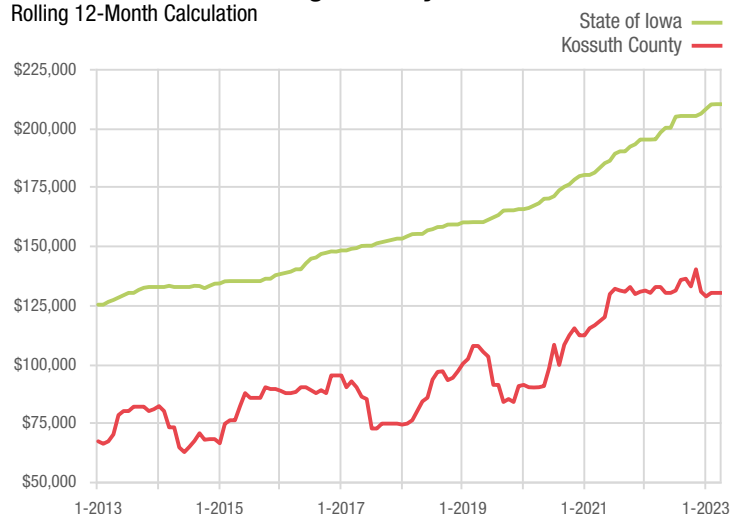
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	12	17	+ 41.7%	52	48	- 7.7%
Pending Sales	14	4	- 71.4%	44	39	- 11.4%
Closed Sales	16	13	- 18.8%	46	46	0.0%
Days on Market Until Sale	89	74	- 16.9%	86	58	- 32.6%
Median Sales Price*	\$96,250	\$115,000	+ 19.5%	\$153,950	\$134,000	- 13.0%
Average Sales Price*	\$125,350	\$144,500	+ 15.3%	\$164,343	\$135,782	- 17.4%
Percent of List Price Received*	94.4%	90.2%	- 4.4%	93.8%	92.7%	- 1.2%
Inventory of Homes for Sale	22	35	+ 59.1%	—	—	—
Months Supply of Inventory	1.7	2.6	+ 52.9%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	106	—	—	106	—	—
Median Sales Price*	\$185,000	—	—	\$185,000	—	—
Average Sales Price*	\$185,000	—	—	\$185,000	—	—
Percent of List Price Received*	94.9%	—	—	94.9%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

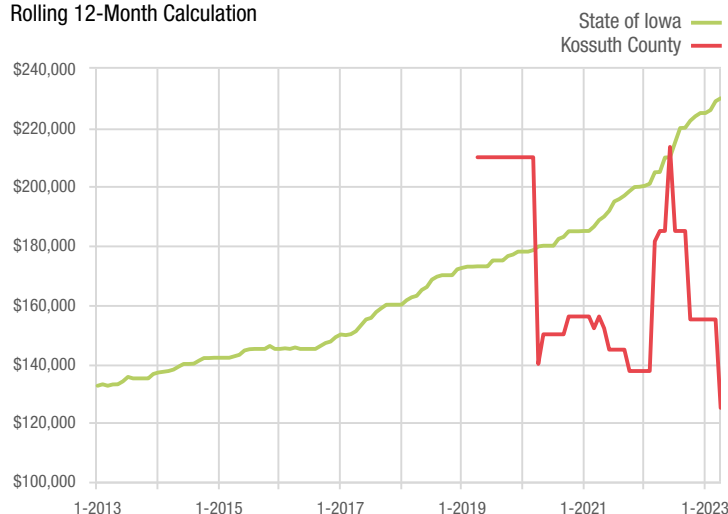
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.