

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

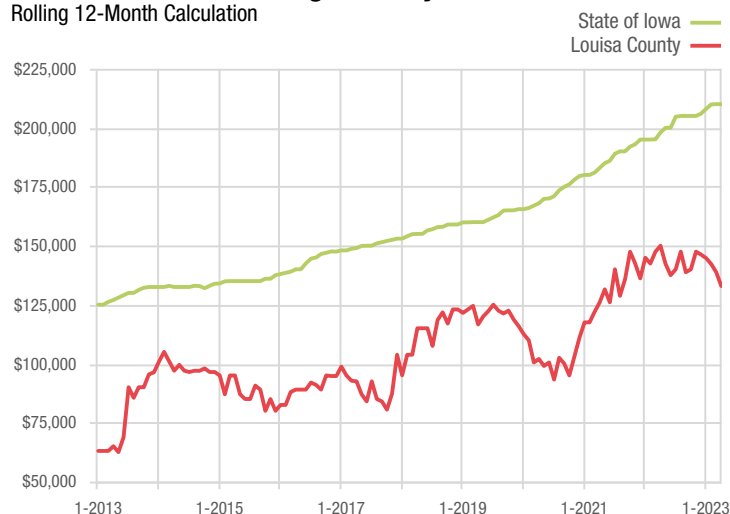
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	7	6	- 14.3%	29	26	- 10.3%
Pending Sales	5	5	0.0%	31	25	- 19.4%
Closed Sales	9	5	- 44.4%	20	18	- 10.0%
Days on Market Until Sale	36	94	+ 161.1%	54	69	+ 27.8%
Median Sales Price*	\$165,000	\$195,000	+ 18.2%	\$164,000	\$124,750	- 23.9%
Average Sales Price*	\$192,063	\$206,800	+ 7.7%	\$191,895	\$153,294	- 20.1%
Percent of List Price Received*	97.2%	93.1%	- 4.2%	96.4%	100.0%	+ 3.7%
Inventory of Homes for Sale	10	10	0.0%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

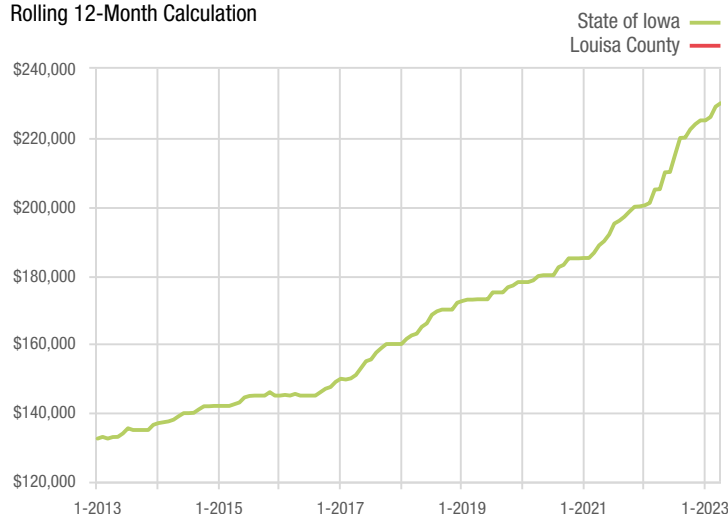
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.