

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Osceola County

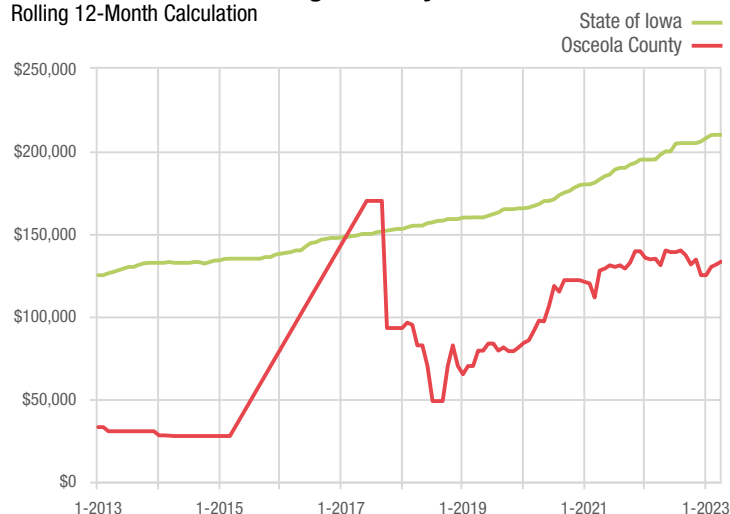
| Single-Family Detached | April | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 4-2022 | Thru 4-2023 | % Change |
| New Listings | 12 | 7 | - 41.7% | 28 | 17 | - 39.3% |
| Pending Sales | 8 | 3 | - 62.5% | 24 | 9 | - 62.5% |
| Closed Sales | 1 | 2 | + 100.0% | 13 | 9 | - 30.8% |
| Days on Market Until Sale | 167 | 148 | - 11.4% | 93 | 73 | - 21.5% |
| Median Sales Price* | \$80,000 | \$135,000 | + 68.8% | \$105,501 | \$135,000 | + 28.0% |
| Average Sales Price* | \$80,000 | \$135,000 | + 68.8% | \$130,667 | \$115,556 | - 11.6% |
| Percent of List Price Received* | 94.1% | 97.5% | + 3.6% | 95.5% | 93.7% | - 1.9% |
| Inventory of Homes for Sale | 14 | 12 | - 14.3% | — | — | — |
| Months Supply of Inventory | 3.4 | 2.3 | - 32.4% | — | — | — |

| Townhouse-Condo | April | | | Year to Date | | |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 4-2022 | Thru 4-2023 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

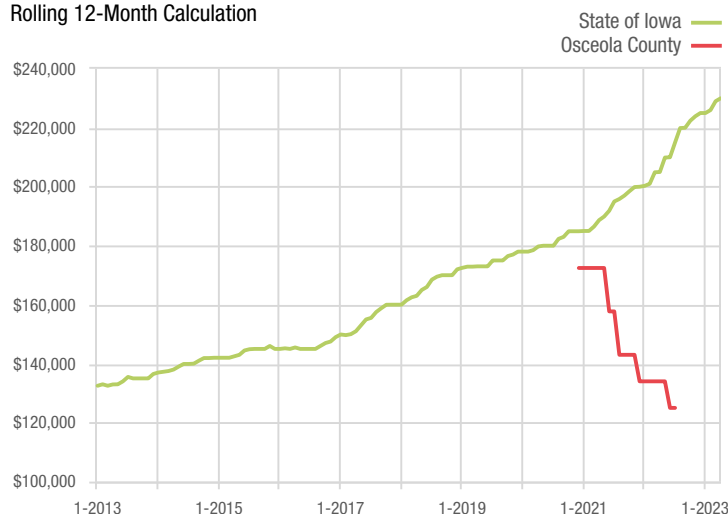
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.