

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

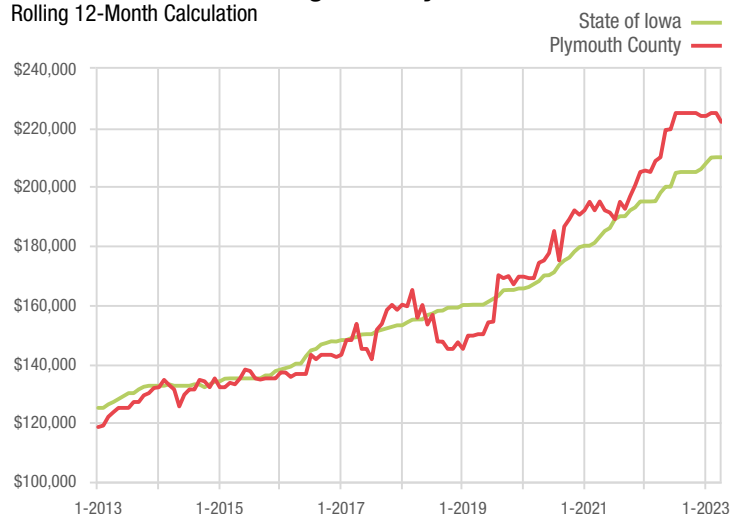
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	24	25	+ 4.2%	78	68	- 12.8%
Pending Sales	13	19	+ 46.2%	67	59	- 11.9%
Closed Sales	16	9	- 43.8%	54	44	- 18.5%
Days on Market Until Sale	15	44	+ 193.3%	27	39	+ 44.4%
Median Sales Price*	\$238,500	\$220,000	- 7.8%	\$215,750	\$210,000	- 2.7%
Average Sales Price*	\$222,056	\$237,222	+ 6.8%	\$221,625	\$242,947	+ 9.6%
Percent of List Price Received*	101.6%	97.4%	- 4.1%	97.9%	97.2%	- 0.7%
Inventory of Homes for Sale	19	24	+ 26.3%	—	—	—
Months Supply of Inventory	1.0	1.5	+ 50.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	0	2	—	4	2	- 50.0%
Pending Sales	1	0	- 100.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	4	3	- 25.0%
Days on Market Until Sale	—	—	—	82	173	+ 111.0%
Median Sales Price*	—	—	—	\$194,750	\$137,000	- 29.7%
Average Sales Price*	—	—	—	\$191,125	\$142,300	- 25.5%
Percent of List Price Received*	—	—	—	98.2%	90.4%	- 7.9%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.3	1.4	+ 7.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

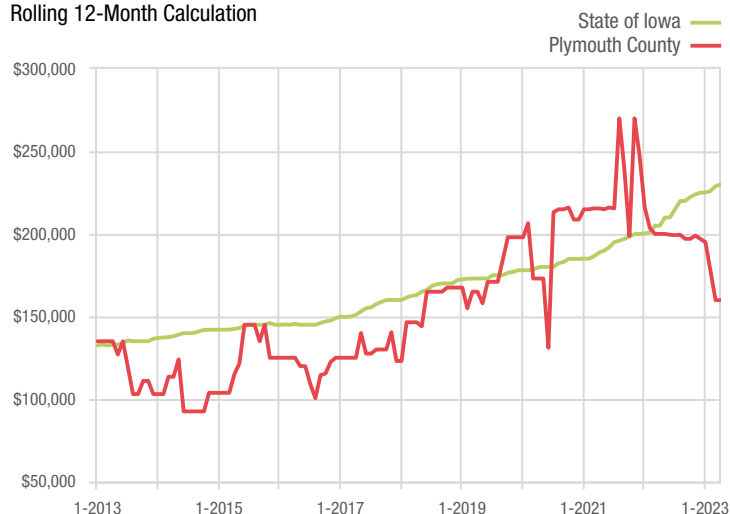
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.