Local Market Update – April 2023A Research Tool Provided by Iowa Association of REALTORS®



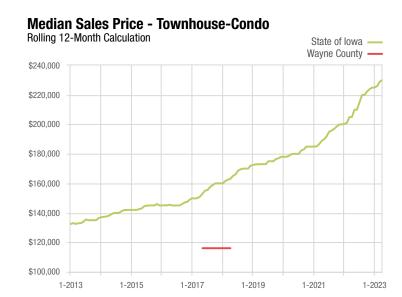
Wayne County

Single-Family Detached		April			Year to Date	
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	7	5	- 28.6%	21	19	- 9.5%
Pending Sales	11	3	- 72.7%	25	13	- 48.0%
Closed Sales	5	3	- 40.0%	13	6	- 53.8%
Days on Market Until Sale	20	71	+ 255.0%	79	87	+ 10.1%
Median Sales Price*	\$105,000	\$180,000	+ 71.4%	\$45,000	\$112,000	+ 148.9%
Average Sales Price*	\$87,600	\$198,000	+ 126.0%	\$66,078	\$144,250	+ 118.3%
Percent of List Price Received*	97.7%	94.2%	- 3.6%	91.3%	94.9%	+ 3.9%
Inventory of Homes for Sale	8	21	+ 162.5%		_	_
Months Supply of Inventory	1.7	5.1	+ 200.0%		_	_

Townhouse-Condo		April			Year to Date			
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_	_			_	_		
Median Sales Price*	_				_	_		
Average Sales Price*	_	_			_	_		
Percent of List Price Received*	_				_	_		
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory	_	_			_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Wayne County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2015 1-2017 1-2019 1-2021 1-2023



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.