

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

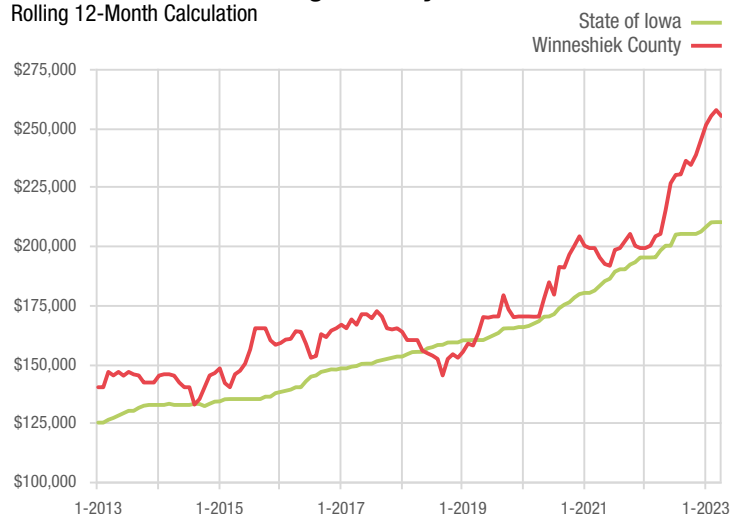
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	24	11	- 54.2%	71	41	- 42.3%
Pending Sales	21	8	- 61.9%	72	43	- 40.3%
Closed Sales	12	12	0.0%	41	38	- 7.3%
Days on Market Until Sale	8	47	+ 487.5%	20	42	+ 110.0%
Median Sales Price*	\$259,500	\$169,950	- 34.5%	\$225,000	\$233,500	+ 3.8%
Average Sales Price*	\$370,000	\$213,108	- 42.4%	\$268,969	\$280,521	+ 4.3%
Percent of List Price Received*	97.2%	95.6%	- 1.6%	98.9%	97.6%	- 1.3%
Inventory of Homes for Sale	6	12	+ 100.0%	—	—	—
Months Supply of Inventory	0.4	1.0	+ 150.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	4	3	- 25.0%	10	10	0.0%
Pending Sales	1	5	+ 400.0%	5	9	+ 80.0%
Closed Sales	1	0	- 100.0%	5	1	- 80.0%
Days on Market Until Sale	32	—	—	19	533	+ 2,705.3%
Median Sales Price*	\$318,000	—	—	\$271,000	\$235,000	- 13.3%
Average Sales Price*	\$318,000	—	—	\$245,700	\$235,000	- 4.4%
Percent of List Price Received*	100.0%	—	—	100.8%	94.0%	- 6.7%
Inventory of Homes for Sale	9	2	- 77.8%	—	—	—
Months Supply of Inventory	6.6	1.2	- 81.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

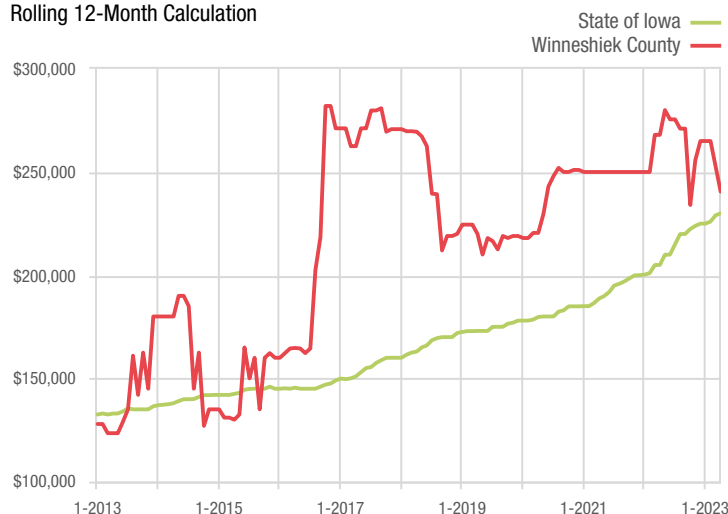
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.