

# Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

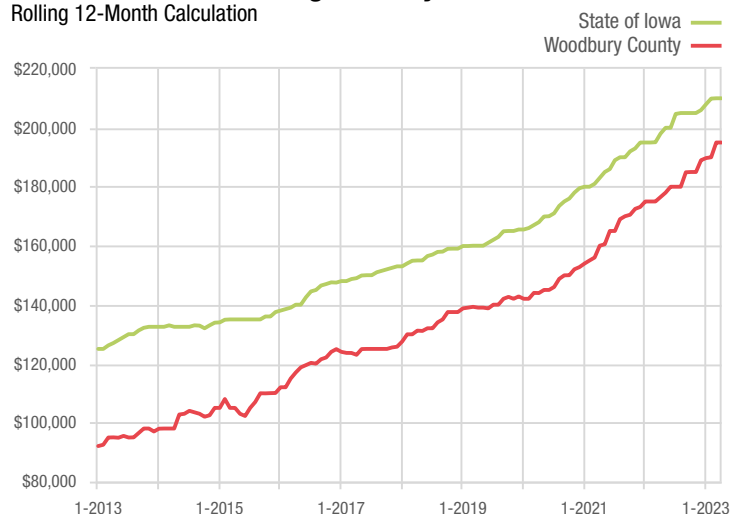
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	98	97	- 1.0%	320	300	- 6.3%
Pending Sales	102	85	- 16.7%	329	271	- 17.6%
Closed Sales	68	67	- 1.5%	294	226	- 23.1%
Days on Market Until Sale	16	30	+ 87.5%	28	36	+ 28.6%
Median Sales Price*	\$190,350	\$200,000	+ 5.1%	\$175,000	\$196,745	+ 12.4%
Average Sales Price*	\$224,608	\$218,755	- 2.6%	\$203,936	\$220,415	+ 8.1%
Percent of List Price Received*	100.4%	99.3%	- 1.1%	98.9%	98.5%	- 0.4%
Inventory of Homes for Sale	53	96	+ 81.1%	—	—	—
Months Supply of Inventory	0.5	1.3	+ 160.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	8	7	- 12.5%	34	20	- 41.2%
Pending Sales	7	11	+ 57.1%	28	26	- 7.1%
Closed Sales	5	4	- 20.0%	21	17	- 19.0%
Days on Market Until Sale	16	41	+ 156.3%	29	64	+ 120.7%
Median Sales Price*	\$320,000	\$259,500	- 18.9%	\$265,000	\$255,000	- 3.8%
Average Sales Price*	\$318,180	\$251,750	- 20.9%	\$250,290	\$257,259	+ 2.8%
Percent of List Price Received*	99.8%	97.8%	- 2.0%	100.6%	99.3%	- 1.3%
Inventory of Homes for Sale	14	8	- 42.9%	—	—	—
Months Supply of Inventory	1.9	1.5	- 21.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

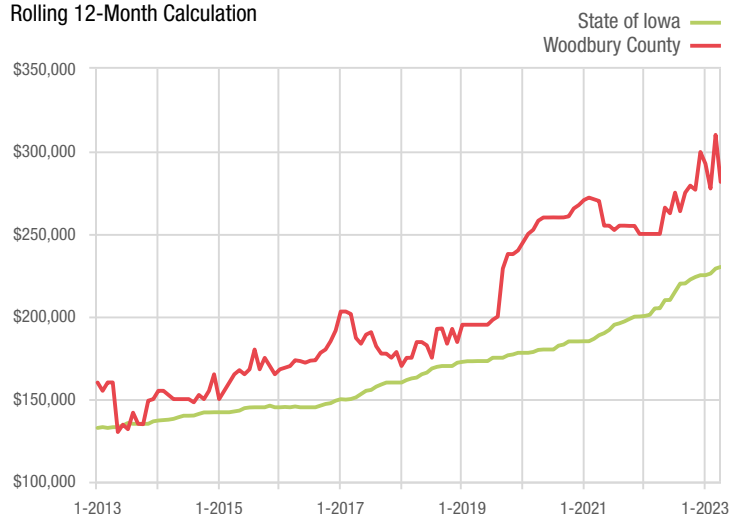
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.