

**- 42.9%**

**- 40.0%**

**- 33.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

# Excelsior

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	7	4	-42.9%	61	42	-31.1%
Closed Sales	5	3	-40.0%	46	35	-23.9%
Median Sales Price*	\$825,000	<b>\$550,000</b>	-33.3%	\$747,450	<b>\$636,225</b>	-14.9%
Average Sales Price*	\$655,600	<b>\$536,769</b>	-18.1%	\$798,688	<b>\$714,002</b>	-10.6%
Price Per Square Foot*	\$377	<b>\$341</b>	-9.6%	\$379	<b>\$328</b>	-13.4%
Percent of Original List Price Received*	102.2%	<b>101.7%</b>	-0.5%	97.5%	<b>96.7%</b>	-0.8%
Days on Market Until Sale	155	<b>19</b>	-87.7%	111	<b>30</b>	-73.0%
Inventory of Homes for Sale	7	<b>12</b>	+ 71.4%	--	--	--
Months Supply of Inventory	2.2	<b>3.9</b>	+ 77.3%	--	--	--

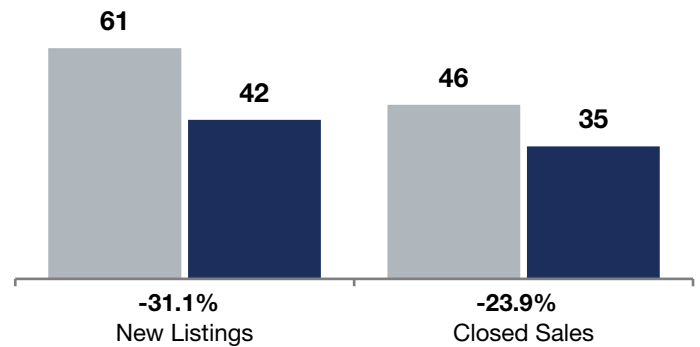
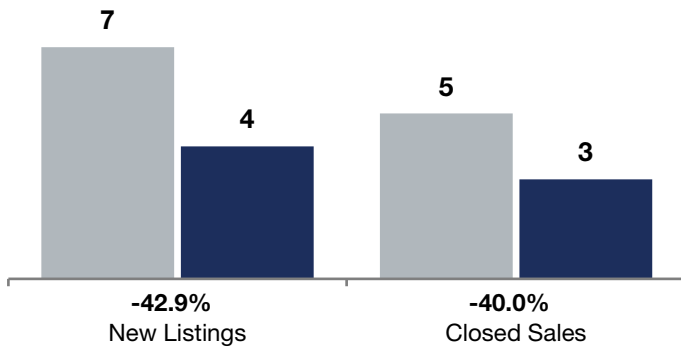
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## July

■ 2021 ■ 2022

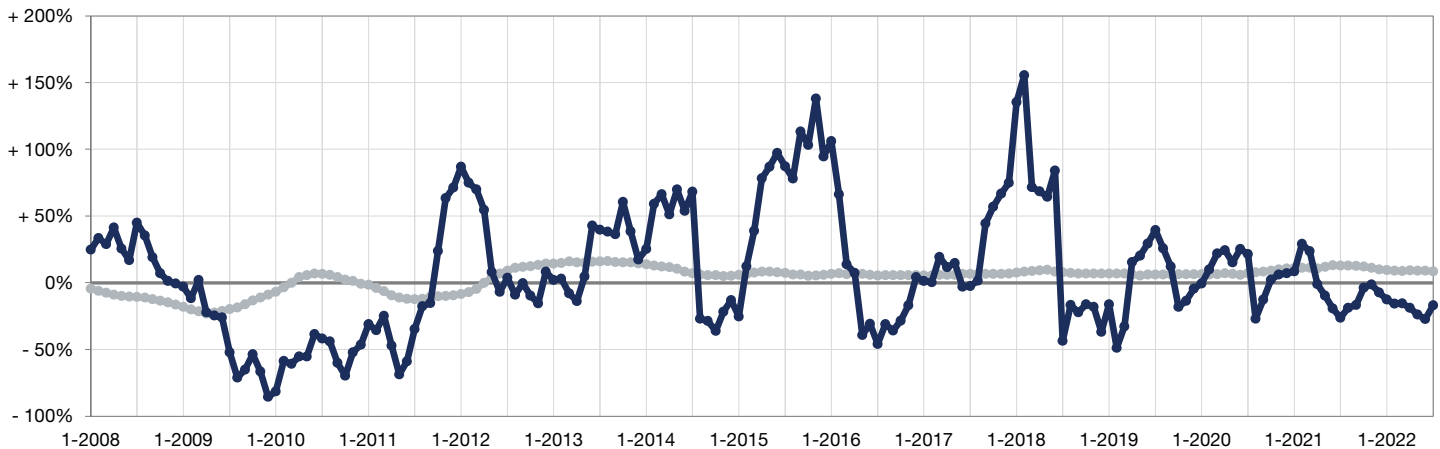
## Rolling 12 Months

■ 2021 ■ 2022



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — 16-County Twin Cities Region  
Excelsior — Excelsior



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.