

- 20.0% **- 50.0%** **+ 19.5%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Falcon Heights

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	5	4	-20.0%	69	57	-17.4%
Closed Sales	4	2	-50.0%	60	53	-11.7%
Median Sales Price*	\$309,700	\$369,950	+ 19.5%	\$350,000	\$380,000	+ 8.6%
Average Sales Price*	\$287,600	\$369,950	+ 28.6%	\$359,290	\$389,797	+ 8.5%
Price Per Square Foot*	\$185	\$236	+ 27.8%	\$187	\$196	+ 5.0%
Percent of Original List Price Received*	96.7%	106.2%	+ 9.8%	101.2%	102.8%	+ 1.6%
Days on Market Until Sale	93	11	-88.2%	50	26	-48.0%
Inventory of Homes for Sale	6	5	-16.7%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

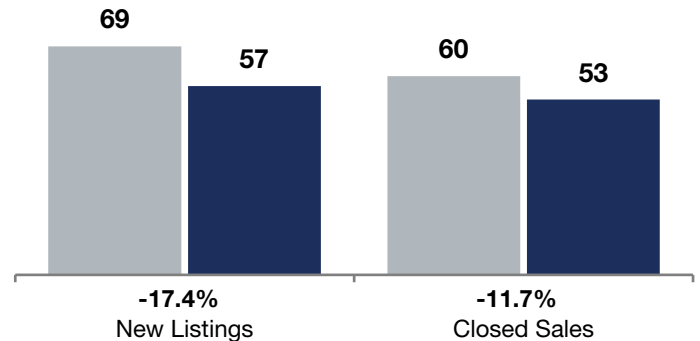
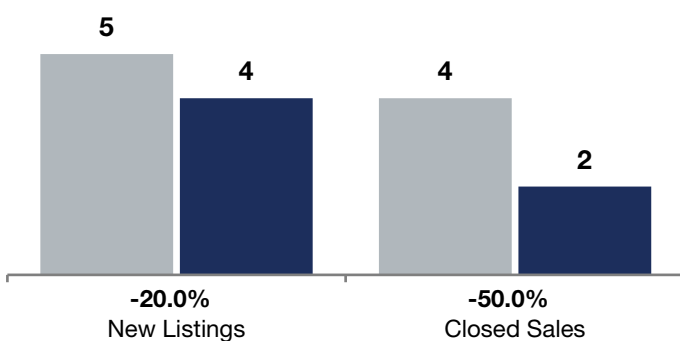
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2021 ■ 2022

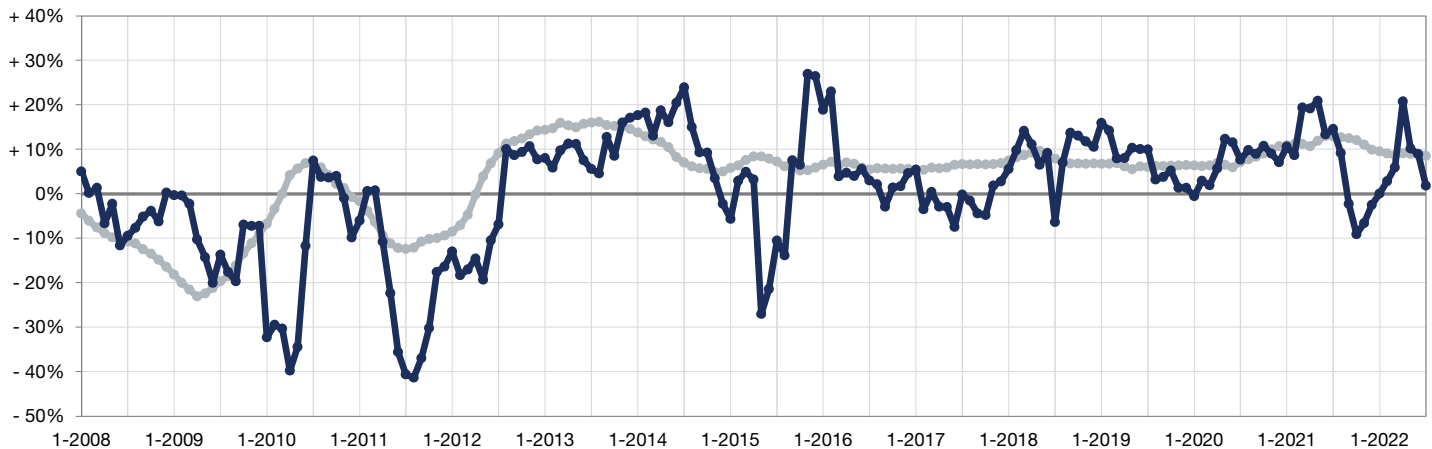
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
 Falcon Heights —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.