

**- 52.4%**      **+ 18.2%**      **- 22.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

# Folwell

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	21	10	-52.4%	167	177	+ 6.0%
Closed Sales	11	13	+ 18.2%	133	147	+ 10.5%
Median Sales Price*	\$235,000	<b>\$182,500</b>	-22.3%	\$205,000	<b>\$200,000</b>	-2.4%
Average Sales Price*	\$225,222	<b>\$183,962</b>	-18.3%	\$198,514	<b>\$195,647</b>	-1.4%
Price Per Square Foot*	\$165	<b>\$154</b>	-6.3%	\$149	<b>\$146</b>	-1.9%
Percent of Original List Price Received*	103.1%	<b>99.3%</b>	-3.7%	100.4%	<b>99.4%</b>	-1.0%
Days on Market Until Sale	9	20	+ 122.2%	29	43	+ 48.3%
Inventory of Homes for Sale	16	11	-31.3%	--	--	--
Months Supply of Inventory	2.5	0.8	-68.0%	--	--	--

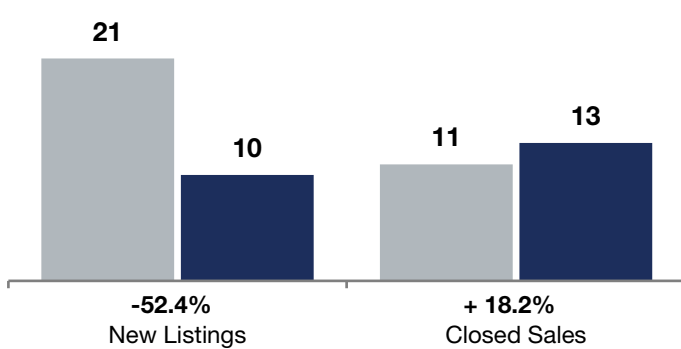
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## July

■ 2021 ■ 2022

## Rolling 12 Months

■ 2021 ■ 2022



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — Folwell —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.