

Hale

- 10.0%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 14.4%

Change in
Median Sales Price

	June			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	10	9	-10.0%	103	86	-16.5%
Closed Sales	8	6	-25.0%	89	77	-13.5%
Median Sales Price*	\$508,000	\$581,000	+ 14.4%	\$445,000	\$465,500	+ 4.6%
Average Sales Price*	\$488,363	\$623,667	+ 27.7%	\$452,034	\$477,321	+ 5.6%
Price Per Square Foot*	\$253	\$277	+ 9.4%	\$235	\$251	+ 6.5%
Percent of Original List Price Received*	103.1%	107.0%	+ 3.8%	102.7%	102.8%	+ 0.1%
Days on Market Until Sale	14	8	-42.9%	21	19	-9.5%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	0.8	0.9	+ 12.5%	--	--	--

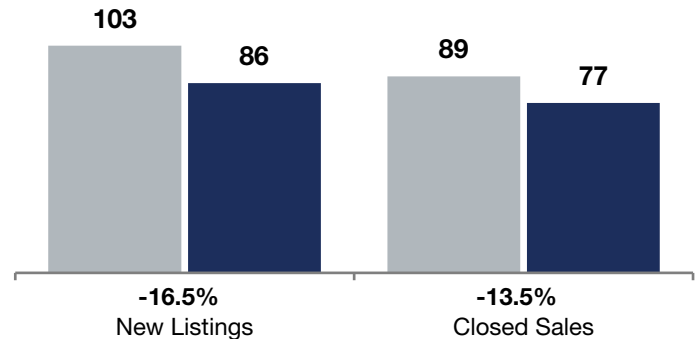
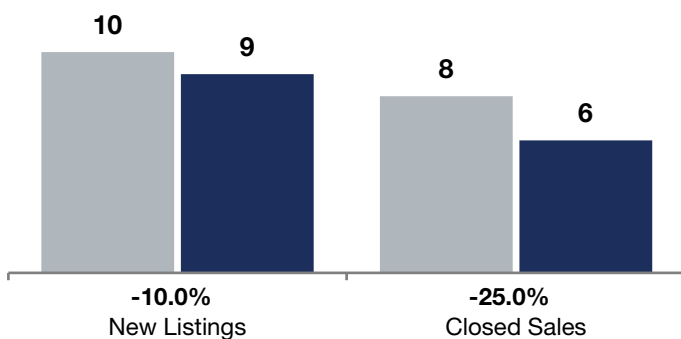
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2021 ■ 2022

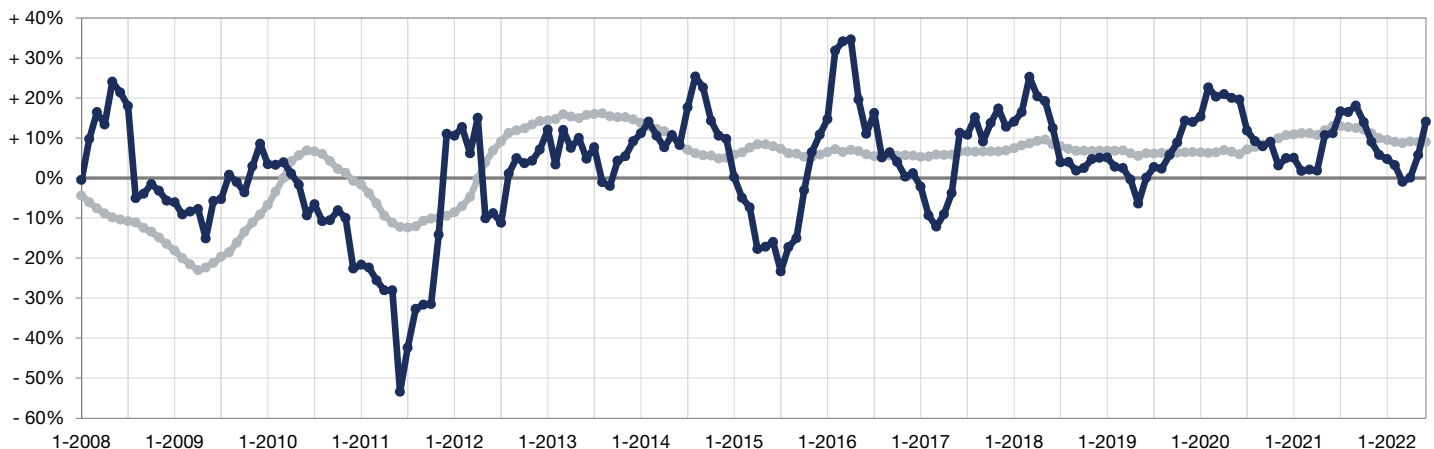
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Hale — Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.