

Ham Lake

- 3.3%

Change in
New Listings

- 8.7%

Change in
Closed Sales

+ 42.5%

Change in
Median Sales Price

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	30	29	-3.3%	249	254	+ 2.0%
Closed Sales	23	21	-8.7%	220	201	-8.6%
Median Sales Price*	\$400,000	\$570,000	+ 42.5%	\$433,500	\$476,000	+ 9.8%
Average Sales Price*	\$442,210	\$551,601	+ 24.7%	\$462,552	\$538,770	+ 16.5%
Price Per Square Foot*	\$186	\$213	+ 14.9%	\$176	\$197	+ 12.4%
Percent of Original List Price Received*	102.0%	101.6%	-0.4%	100.8%	101.7%	+ 0.9%
Days on Market Until Sale	16	24	+ 50.0%	38	33	-13.2%
Inventory of Homes for Sale	33	40	+ 21.2%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

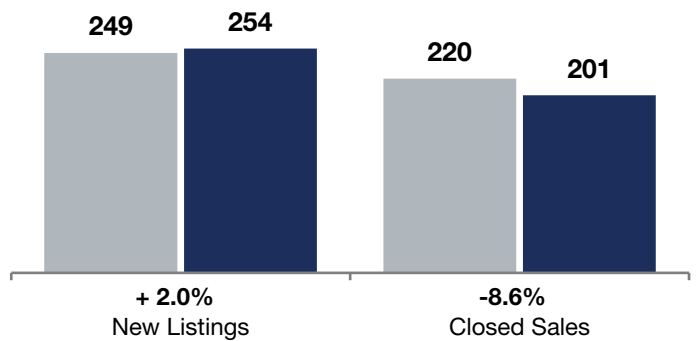
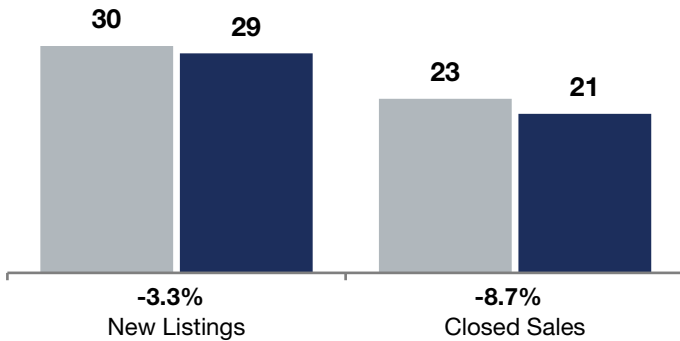
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2021 ■ 2022

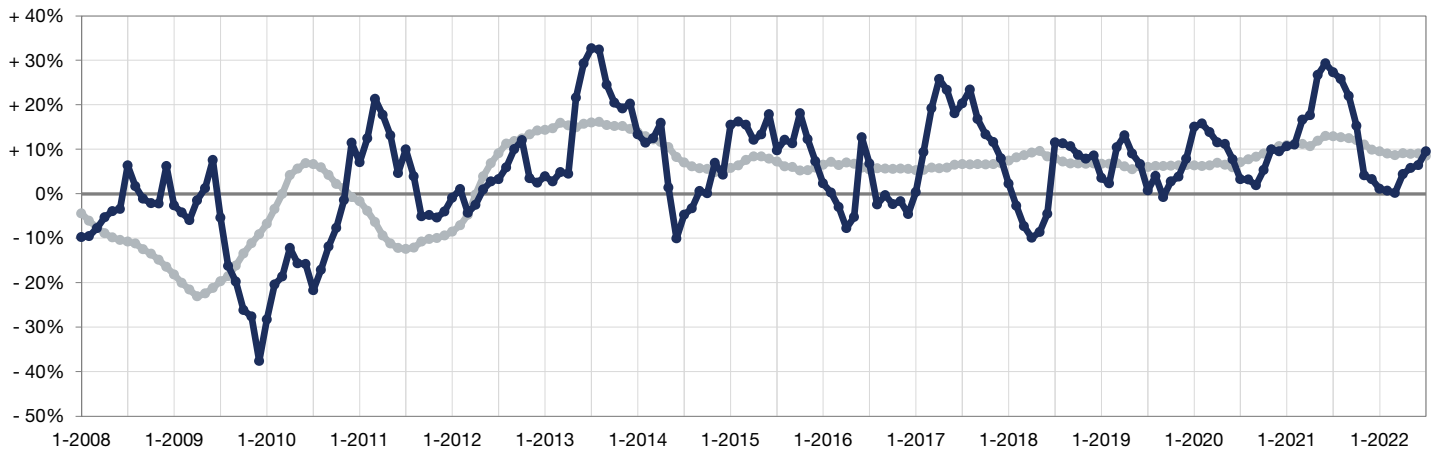
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Ham Lake —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.