

Hawthorne

+ 60.0%

- 40.0%

- 25.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

| | July | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 5 | 8 | + 60.0% | 68 | 79 | + 16.2% |
| Closed Sales | 5 | 3 | -40.0% | 58 | 58 | 0.0% |
| Median Sales Price* | \$260,000 | \$195,000 | -25.0% | \$220,000 | \$232,000 | + 5.5% |
| Average Sales Price* | \$282,380 | \$190,000 | -32.7% | \$234,699 | \$237,351 | + 1.1% |
| Price Per Square Foot* | \$138 | \$158 | + 14.8% | \$135 | \$143 | + 5.5% |
| Percent of Original List Price Received* | 101.7% | 91.2% | -10.3% | 98.9% | 97.4% | -1.5% |
| Days on Market Until Sale | 18 | 20 | + 11.1% | 38 | 43 | + 13.2% |
| Inventory of Homes for Sale | 11 | 9 | -18.2% | -- | -- | -- |
| Months Supply of Inventory | 2.3 | 3.1 | + 34.8% | -- | -- | -- |

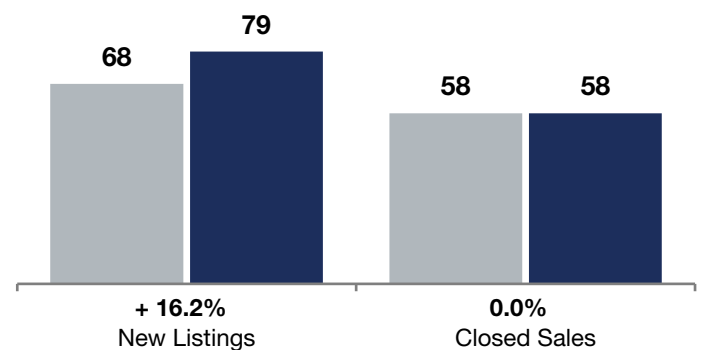
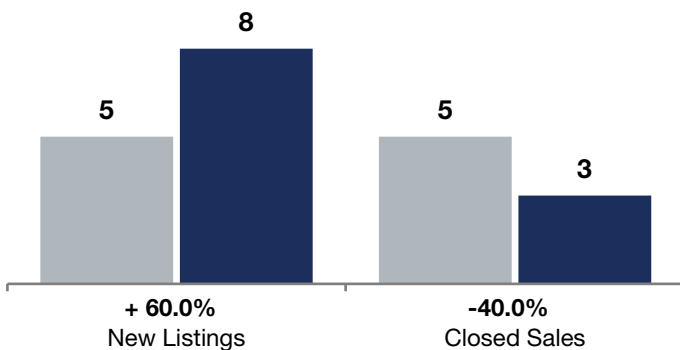
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2021 ■ 2022

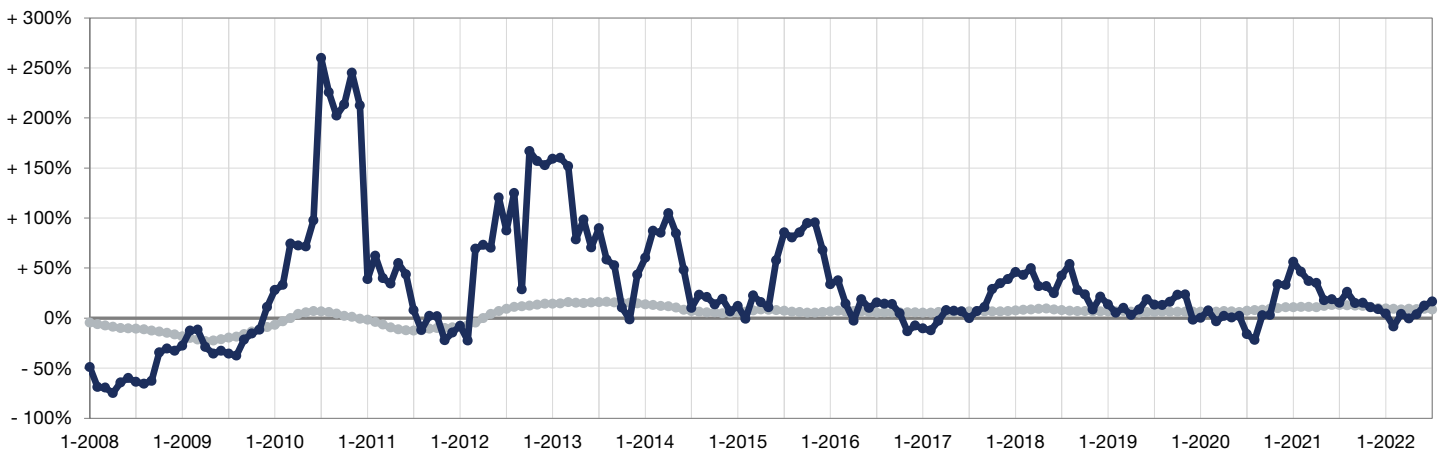
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Hawthorne —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.