

Hiawatha

- 55.6% **+ 66.7%** **- 9.6%**

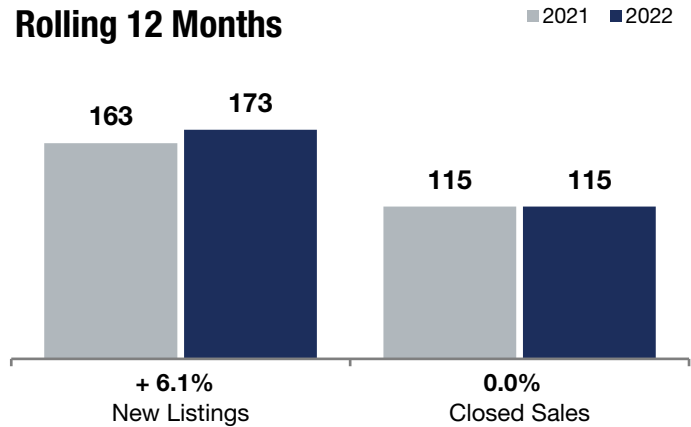
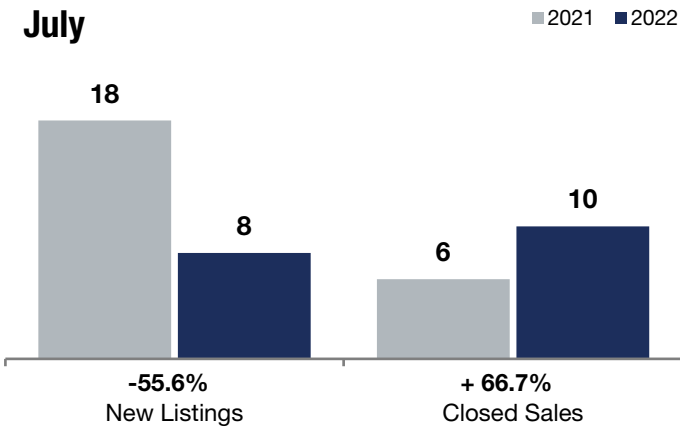
Change in
New Listings

Change in
Closed Sales

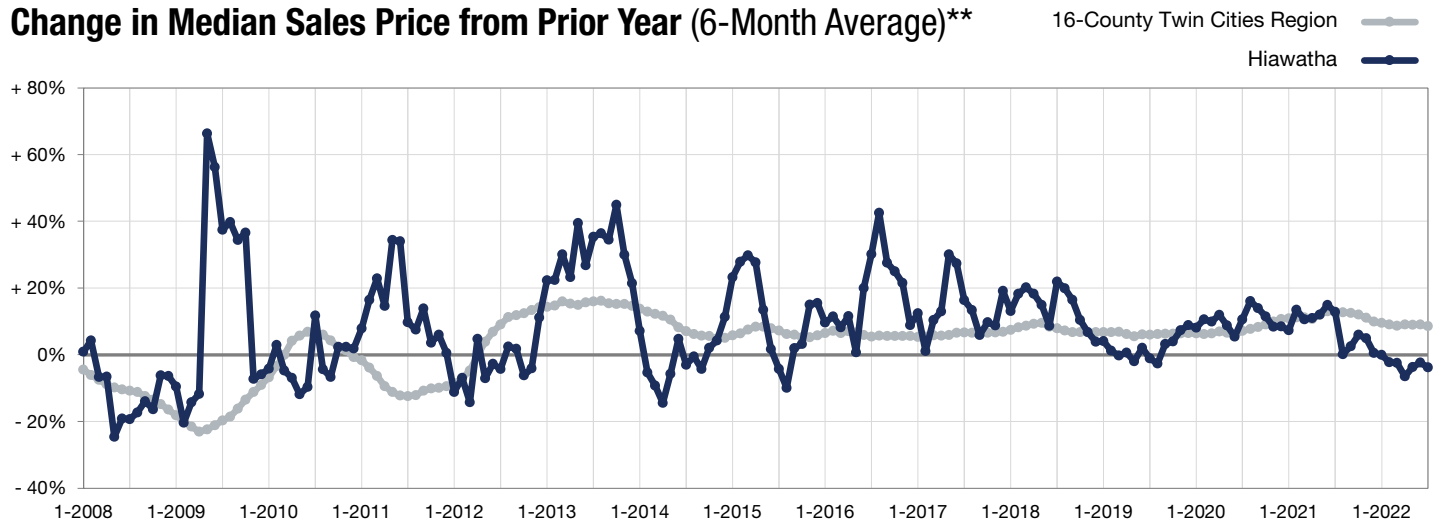
Change in
Median Sales Price

| | July | | | Rolling 12 Months | | |
|--|-----------|------------------|----------|-------------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 18 | 8 | -55.6% | 163 | 173 | + 6.1% |
| Closed Sales | 6 | 10 | + 66.7% | 115 | 115 | 0.0% |
| Median Sales Price* | \$357,500 | \$323,250 | -9.6% | \$315,000 | \$329,750 | + 4.7% |
| Average Sales Price* | \$357,167 | \$398,350 | + 11.5% | \$342,931 | \$348,721 | + 1.7% |
| Price Per Square Foot* | \$230 | \$253 | + 9.8% | \$236 | \$243 | + 3.2% |
| Percent of Original List Price Received* | 105.1% | 101.8% | -3.1% | 102.5% | 100.9% | -1.6% |
| Days on Market Until Sale | 4 | 8 | + 100.0% | 20 | 23 | + 15.0% |
| Inventory of Homes for Sale | 24 | 10 | -58.3% | -- | -- | -- |
| Months Supply of Inventory | 3.2 | 1.0 | -68.8% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.