

Lonsdale

+ 30.8%

- 50.0%

+ 5.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	13	17	+ 30.8%	306	189	-38.2%
Closed Sales	20	10	-50.0%	167	138	-17.4%
Median Sales Price*	\$357,653	\$377,450	+ 5.5%	\$305,100	\$346,908	+ 13.7%
Average Sales Price*	\$355,475	\$364,702	+ 2.6%	\$308,938	\$338,335	+ 9.5%
Price Per Square Foot*	\$174	\$174	0.0%	\$163	\$174	+ 6.2%
Percent of Original List Price Received*	104.0%	100.7%	-3.2%	101.4%	102.1%	+ 0.7%
Days on Market Until Sale	19	19	0.0%	78	49	-37.2%
Inventory of Homes for Sale	29	31	+ 6.9%	--	--	--
Months Supply of Inventory	2.1	2.8	+ 33.3%	--	--	--

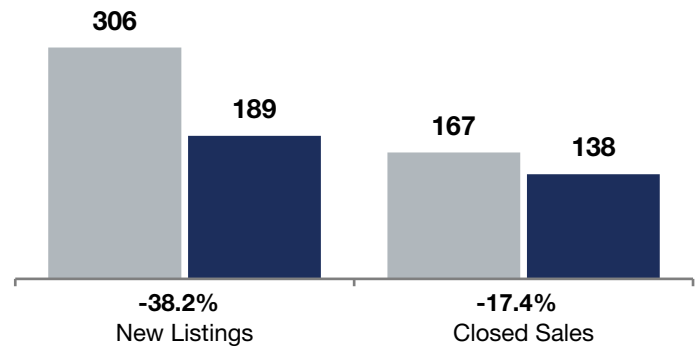
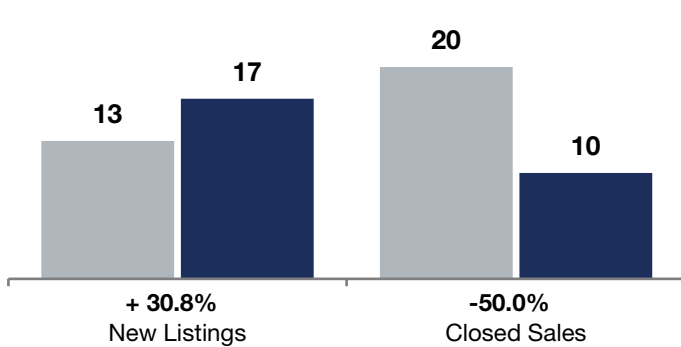
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2021 ■ 2022

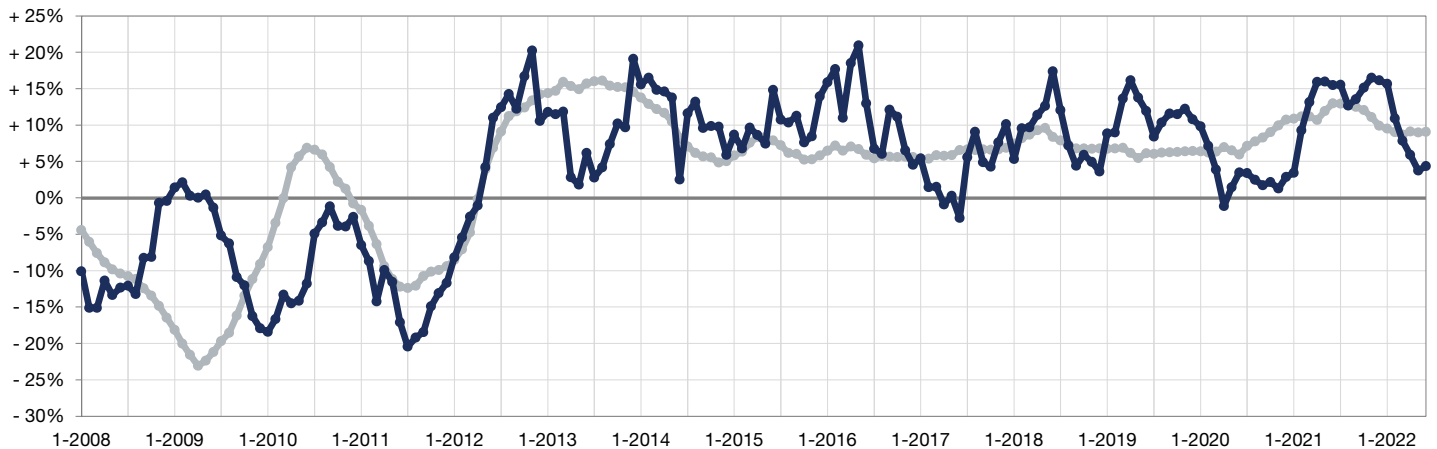
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
 Lonsdale — Lonsdale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.