

+ 12.5%

- 32.0%

+ 13.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Monticello

	June			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	40	45	+ 12.5%	371	498	+ 34.2%
Closed Sales	50	34	-32.0%	349	375	+ 7.4%
Median Sales Price*	\$313,000	\$354,950	+ 13.4%	\$285,000	\$315,000	+ 10.5%
Average Sales Price*	\$326,314	\$417,871	+ 28.1%	\$305,863	\$341,757	+ 11.7%
Price Per Square Foot*	\$175	\$189	+ 7.6%	\$164	\$180	+ 9.8%
Percent of Original List Price Received*	103.9%	102.7%	-1.2%	101.6%	102.2%	+ 0.6%
Days on Market Until Sale	11	16	+ 45.5%	26	21	-19.2%
Inventory of Homes for Sale	34	56	+ 64.7%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

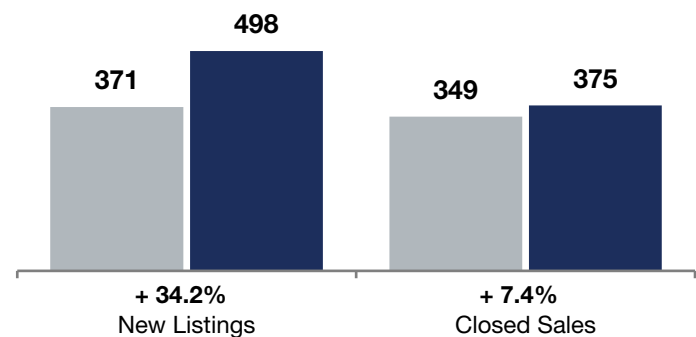
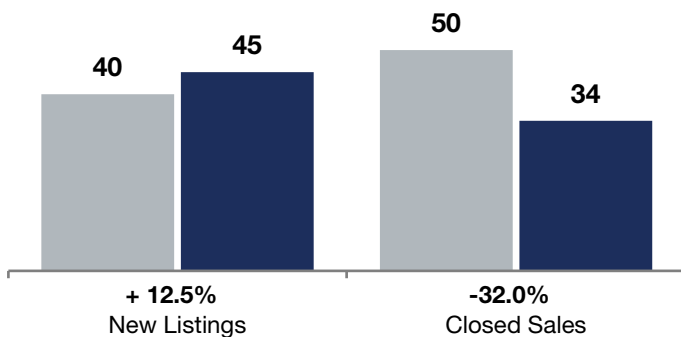
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2021 ■ 2022

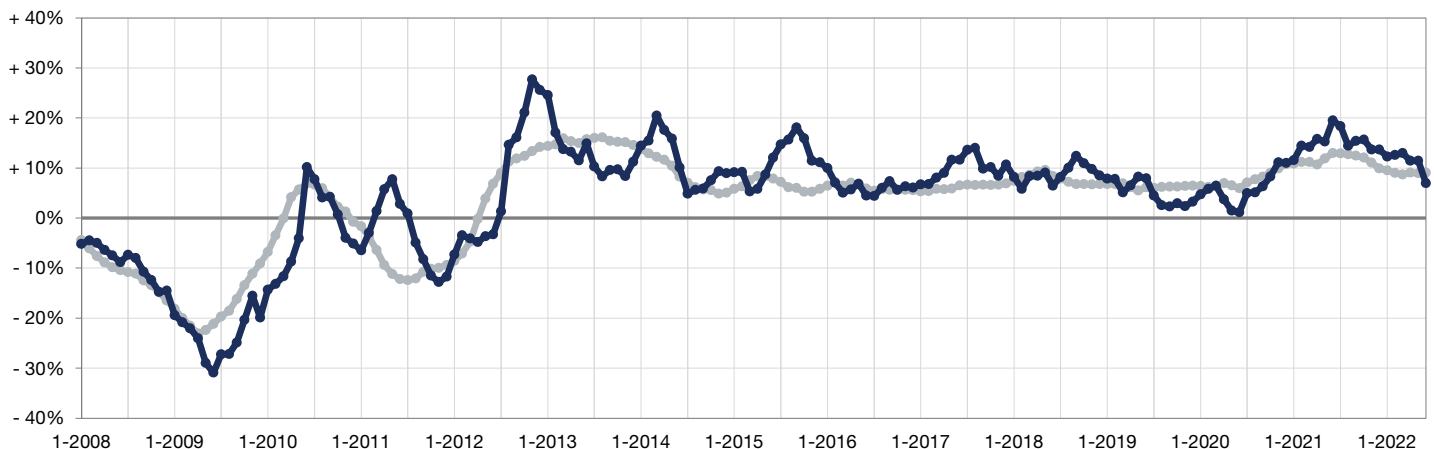
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
 Monticello —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.