

Northrop

- 16.7%

Change in
New Listings

- 31.3%

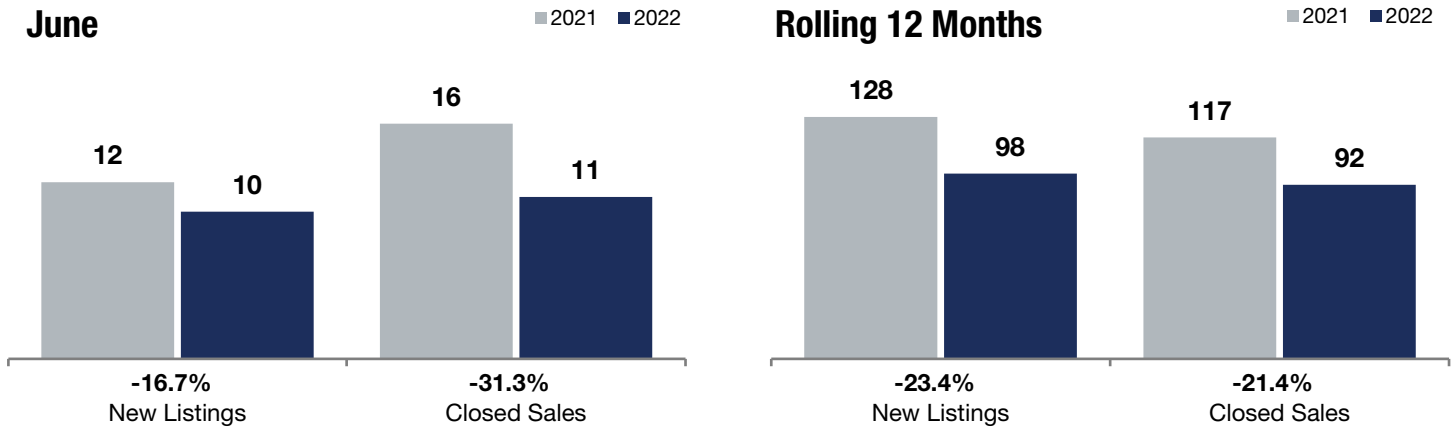
Change in
Closed Sales

- 5.2%

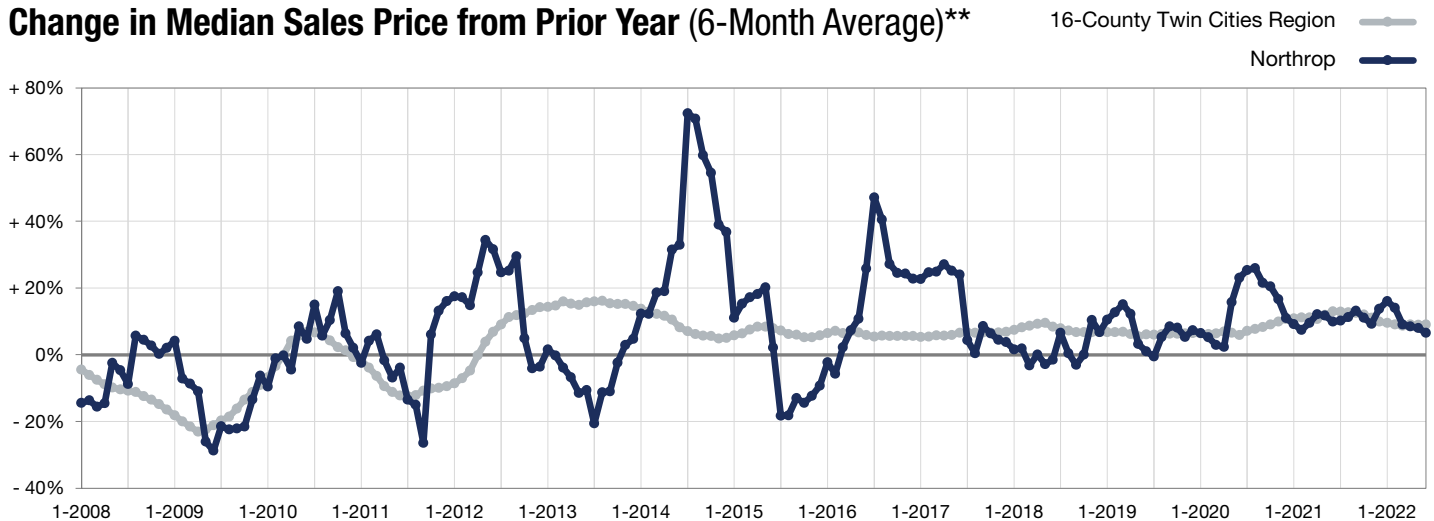
Change in
Median Sales Price

| | June | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|--------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 12 | 10 | -16.7% | 128 | 98 | -23.4% |
| Closed Sales | 16 | 11 | -31.3% | 117 | 92 | -21.4% |
| Median Sales Price* | \$411,500 | \$390,000 | -5.2% | \$345,000 | \$346,399 | + 0.4% |
| Average Sales Price* | \$386,219 | \$380,667 | -1.4% | \$367,585 | \$376,804 | + 2.5% |
| Price Per Square Foot* | \$266 | \$254 | -4.3% | \$233 | \$242 | + 4.1% |
| Percent of Original List Price Received* | 108.7% | 106.9% | -1.7% | 102.9% | 103.8% | + 0.9% |
| Days on Market Until Sale | 14 | 4 | -71.4% | 19 | 16 | -15.8% |
| Inventory of Homes for Sale | 5 | 6 | + 20.0% | -- | -- | -- |
| Months Supply of Inventory | 0.5 | 0.8 | + 60.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.