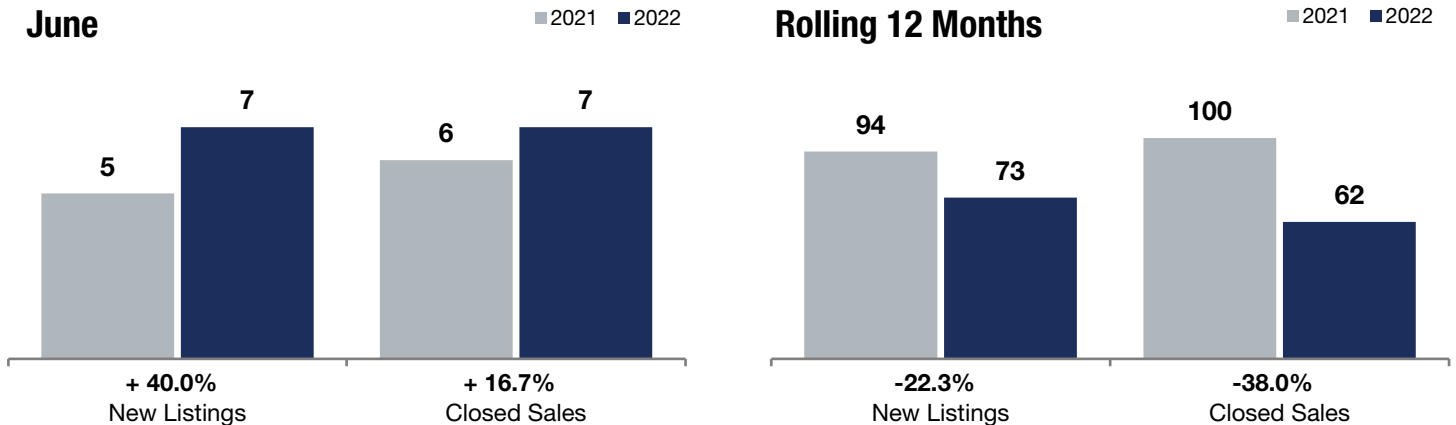


Norwood Young America

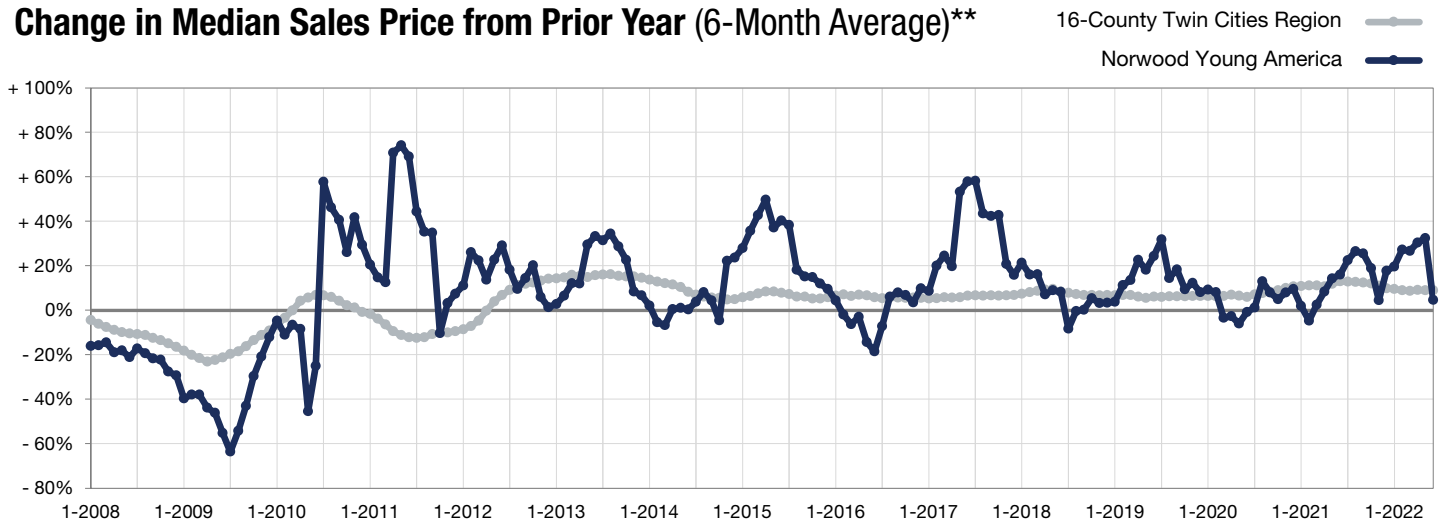
+ 40.0% **+ 16.7%** **- 5.7%**
Change in New Listings Change in Closed Sales Change in Median Sales Price

| | June | | | Rolling 12 Months | | |
|--|-----------|------------------|----------|-------------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 5 | 7 | + 40.0% | 94 | 73 | -22.3% |
| Closed Sales | 6 | 7 | + 16.7% | 100 | 62 | -38.0% |
| Median Sales Price* | \$245,000 | \$231,000 | -5.7% | \$256,250 | \$259,000 | + 1.1% |
| Average Sales Price* | \$242,680 | \$280,129 | + 15.4% | \$259,598 | \$289,303 | + 11.4% |
| Price Per Square Foot* | \$171 | \$158 | -7.7% | \$147 | \$164 | + 11.9% |
| Percent of Original List Price Received* | 99.7% | 102.4% | + 2.7% | 99.9% | 101.9% | + 2.0% |
| Days on Market Until Sale | 5 | 40 | + 700.0% | 89 | 38 | -57.3% |
| Inventory of Homes for Sale | 8 | 7 | -12.5% | -- | -- | -- |
| Months Supply of Inventory | 1.1 | 1.3 | + 18.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.