

River Falls

- 8.3%

Change in
New Listings

- 45.5%

Change in
Closed Sales

+ 2.5%

Change in
Median Sales Price

| | July | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|--------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 36 | 33 | -8.3% | 313 | 294 | -6.1% |
| Closed Sales | 22 | 12 | -45.5% | 308 | 272 | -11.7% |
| Median Sales Price* | \$366,000 | \$375,000 | + 2.5% | \$303,894 | \$330,000 | + 8.6% |
| Average Sales Price* | \$413,912 | \$386,627 | -6.6% | \$331,937 | \$357,409 | + 7.7% |
| Price Per Square Foot* | \$182 | \$173 | -4.9% | \$160 | \$173 | + 8.0% |
| Percent of Original List Price Received* | 102.5% | 101.0% | -1.5% | 100.6% | 101.5% | + 0.9% |
| Days on Market Until Sale | 45 | 22 | -51.1% | 55 | 37 | -32.7% |
| Inventory of Homes for Sale | 41 | 30 | -26.8% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 2.4 | + 41.2% | -- | -- | -- |

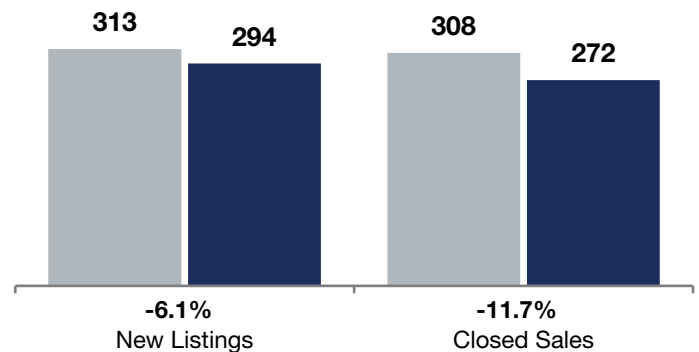
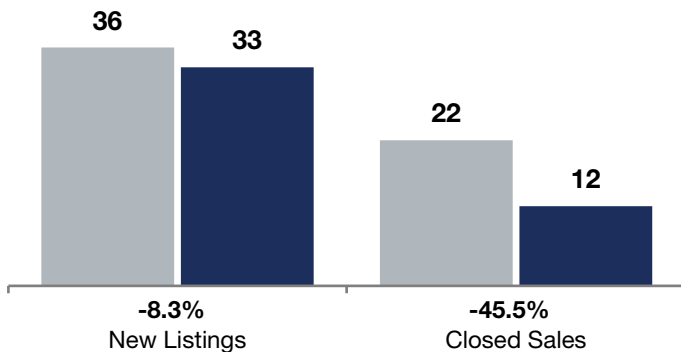
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2021 ■ 2022

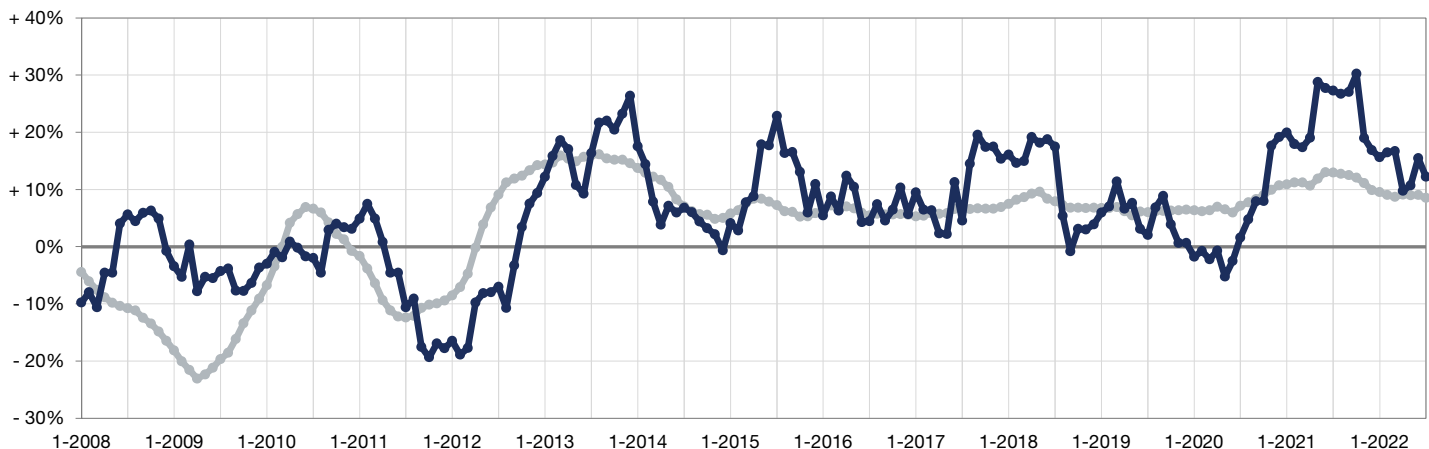
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
River Falls — River Falls



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.