

- 15.7%

- 17.8%

+ 10.8%

Change in
New Listings

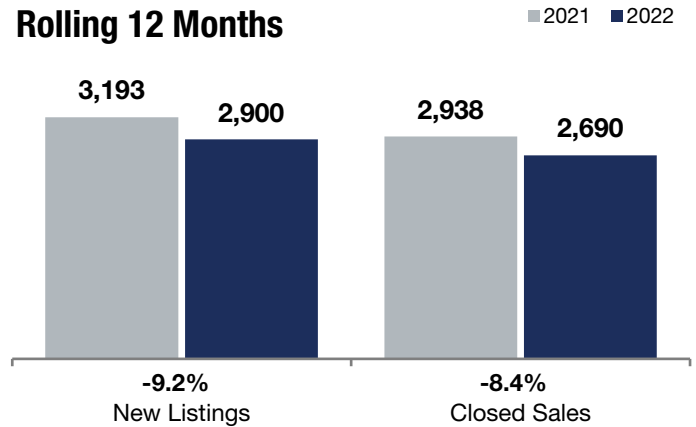
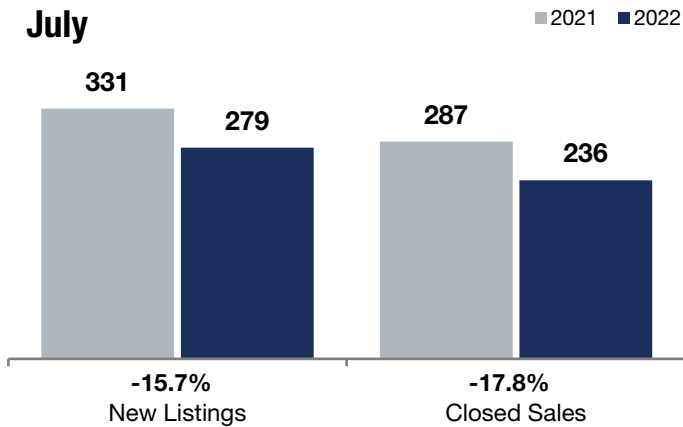
Change in
Closed Sales

Change in
Median Sales Price

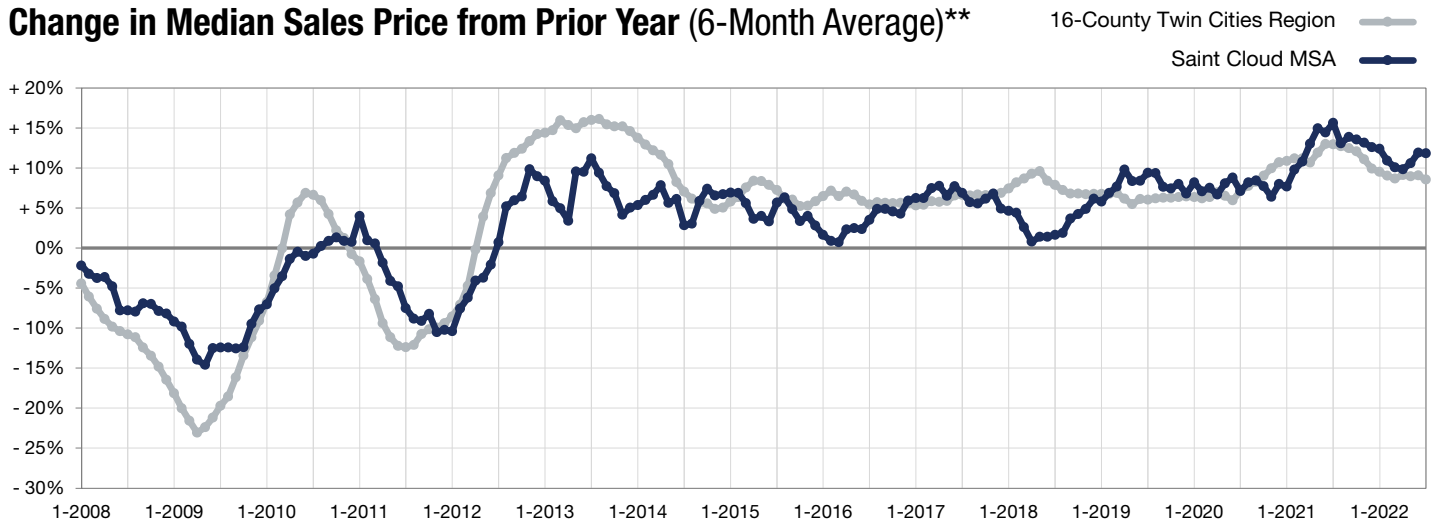
Saint Cloud MSA

| | July | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 331 | 279 | -15.7% | 3,193 | 2,900 | -9.2% |
| Closed Sales | 287 | 236 | -17.8% | 2,938 | 2,690 | -8.4% |
| Median Sales Price* | \$240,000 | \$266,000 | + 10.8% | \$229,000 | \$252,500 | + 10.3% |
| Average Sales Price* | \$272,580 | \$296,490 | + 8.8% | \$252,863 | \$279,547 | + 10.6% |
| Price Per Square Foot* | \$140 | \$149 | + 6.6% | \$128 | \$144 | + 12.5% |
| Percent of Original List Price Received* | 103.1% | 99.8% | -3.2% | 99.6% | 100.2% | + 0.6% |
| Days on Market Until Sale | 18 | 27 | + 50.0% | 43 | 29 | -32.6% |
| Inventory of Homes for Sale | 375 | 386 | + 2.9% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 1.7 | + 13.3% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.