

Waconia

- 2.7%

Change in
New Listings

- 37.8%

Change in
Closed Sales

- 8.0%

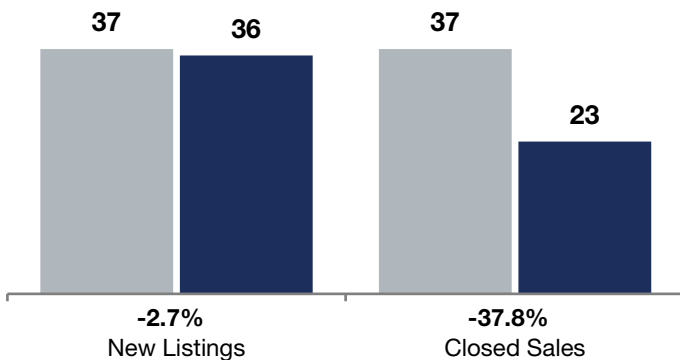
Change in
Median Sales Price

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	37	36	-2.7%	317	375	+ 18.3%
Closed Sales	37	23	-37.8%	274	292	+ 6.6%
Median Sales Price*	\$440,000	\$405,000	-8.0%	\$364,500	\$438,000	+ 20.2%
Average Sales Price*	\$550,364	\$545,569	-0.9%	\$403,878	\$533,212	+ 32.0%
Price Per Square Foot*	\$210	\$214	+ 2.3%	\$170	\$208	+ 22.0%
Percent of Original List Price Received*	105.0%	100.9%	-3.9%	102.1%	101.8%	-0.3%
Days on Market Until Sale	3	11	+ 266.7%	17	18	+ 5.9%
Inventory of Homes for Sale	25	46	+ 84.0%	--	--	--
Months Supply of Inventory	0.9	2.0	+ 122.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

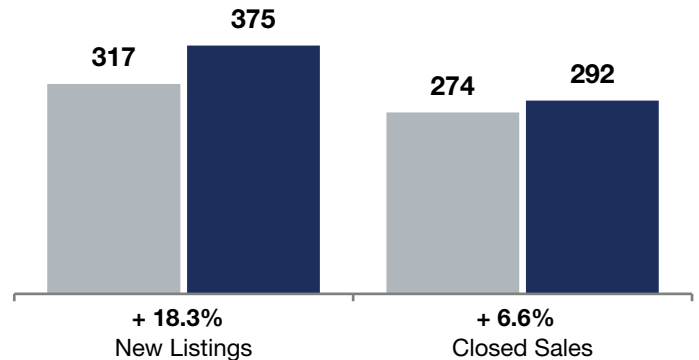
July

■ 2021 ■ 2022



Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Waconia — Waconia



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.