

# Willard-Hay

**- 28.6%**      **- 35.7%**      **+ 4.6%**

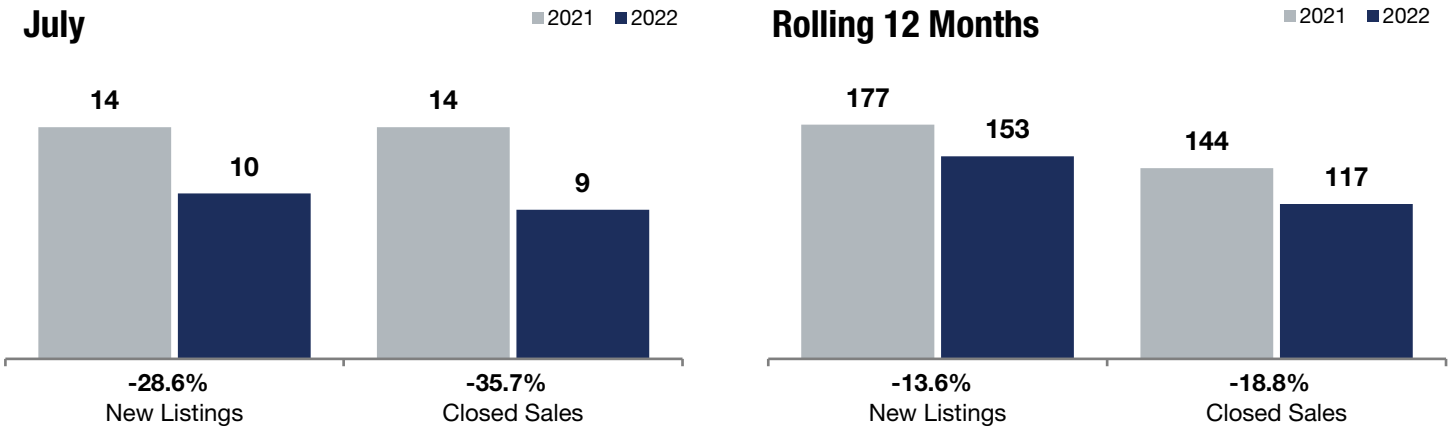
Change in  
New Listings

Change in  
Closed Sales

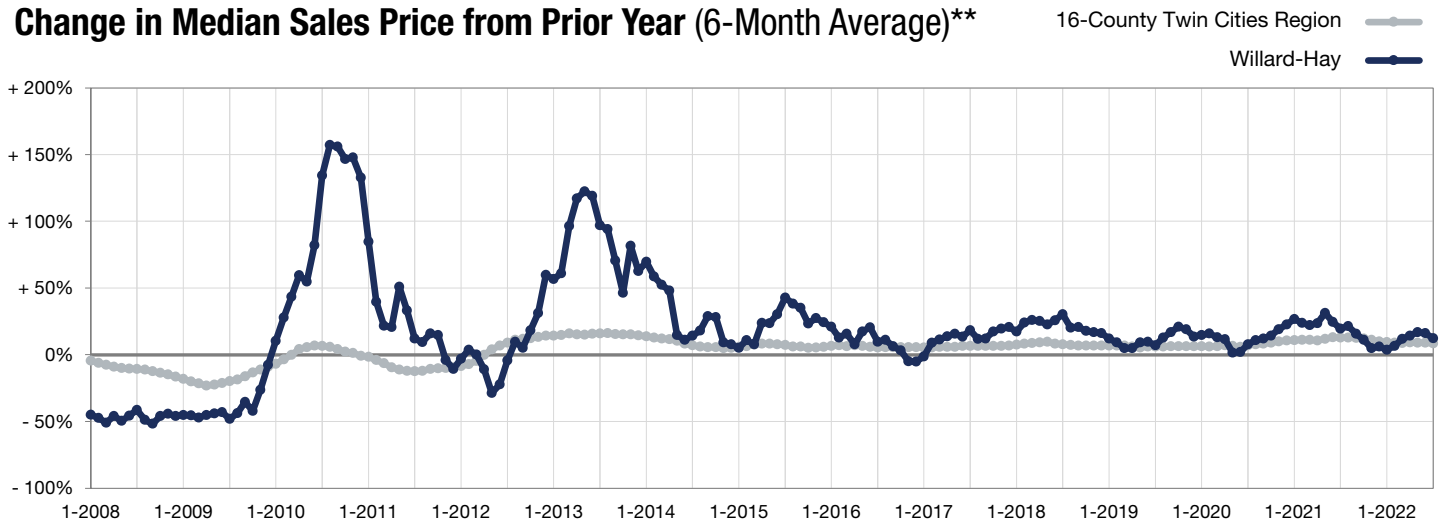
Change in  
Median Sales Price

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	14	10	-28.6%	177	153	-13.6%
Closed Sales	14	9	-35.7%	144	117	-18.8%
Median Sales Price*	\$238,950	<b>\$249,900</b>	+ 4.6%	\$242,500	<b>\$261,000</b>	+ 7.6%
Average Sales Price*	\$249,350	<b>\$270,550</b>	+ 8.5%	\$245,075	<b>\$264,225</b>	+ 7.8%
Price Per Square Foot*	\$159	<b>\$146</b>	-8.2%	\$145	<b>\$151</b>	+ 4.1%
Percent of Original List Price Received*	102.0%	<b>98.8%</b>	-3.1%	102.2%	<b>100.0%</b>	-2.2%
Days on Market Until Sale	20	<b>21</b>	+ 5.0%	27	<b>34</b>	+ 25.9%
Inventory of Homes for Sale	15	<b>18</b>	+ 20.0%	--	--	--
Months Supply of Inventory	1.0	<b>1.7</b>	+ 70.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.