

+ 17.1%

- 36.4%

+ 24.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Zimmerman

	July			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	41	48	+ 17.1%	421	430	+ 2.1%
Closed Sales	44	28	-36.4%	398	345	-13.3%
Median Sales Price*	\$320,000	\$397,000	+ 24.1%	\$304,950	\$340,000	+ 11.5%
Average Sales Price*	\$322,796	\$385,294	+ 19.4%	\$324,130	\$361,166	+ 11.4%
Price Per Square Foot*	\$183	\$208	+ 13.8%	\$168	\$186	+ 10.8%
Percent of Original List Price Received*	105.2%	101.8%	-3.2%	102.5%	102.7%	+ 0.2%
Days on Market Until Sale	14	14	0.0%	23	19	-17.4%
Inventory of Homes for Sale	32	41	+ 28.1%	--	--	--
Months Supply of Inventory	1.3	2.1	+ 61.5%	--	--	--

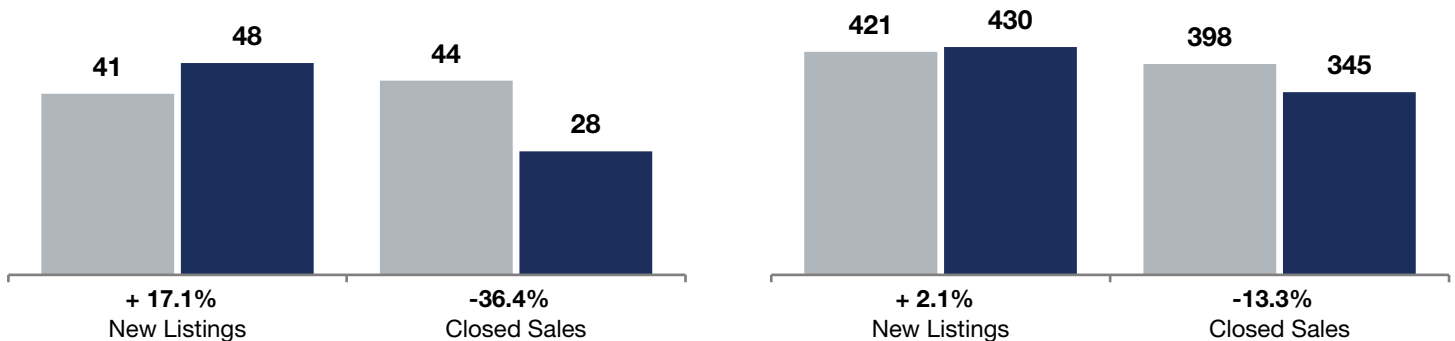
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2021 ■ 2022

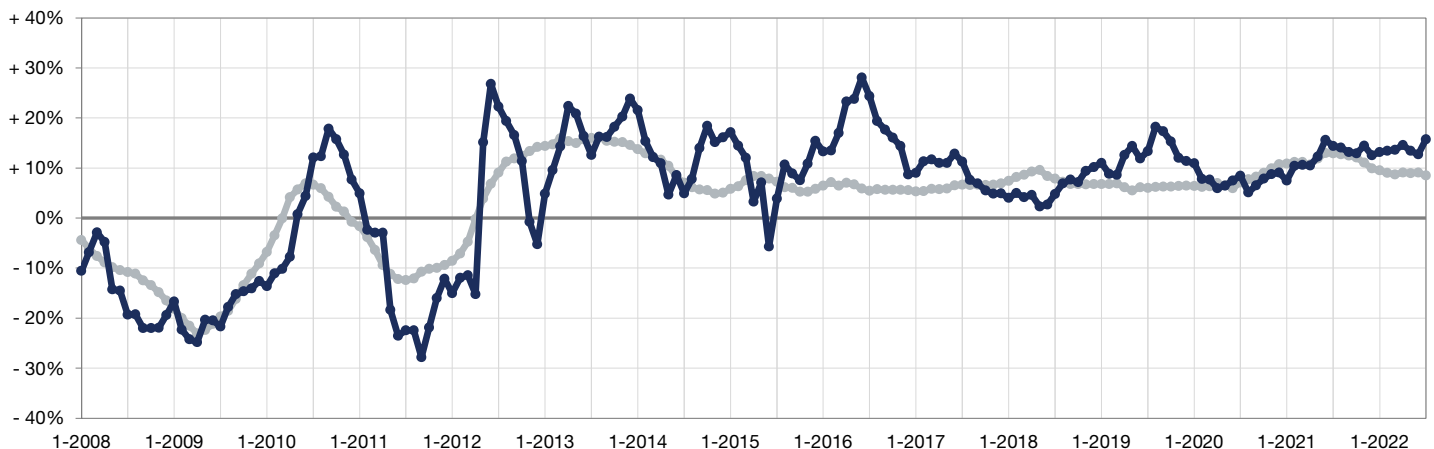
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County
 Zimmerman — Zimmerman



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.