

# Local Market Update – June 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hatfield

### Single-Family Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1	3	+ 200.0%	13	15	+ 15.4%
Closed Sales	3	5	+ 66.7%	14	14	0.0%
Median Sales Price*	\$379,500	<b>\$325,000</b>	- 14.4%	\$287,000	<b>\$320,000</b>	+ 11.5%
Inventory of Homes for Sale	18	15	- 16.7%	--	--	--
Months Supply of Inventory	7.7	6.0	- 22.1%	--	--	--
Cumulative Days on Market Until Sale	52	75	+ 44.2%	158	131	- 17.1%
Percent of Original List Price Received*	97.6%	<b>98.8%</b>	+ 1.2%	93.2%	<b>96.8%</b>	+ 3.9%
New Listings	3	6	+ 100.0%	21	25	+ 19.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

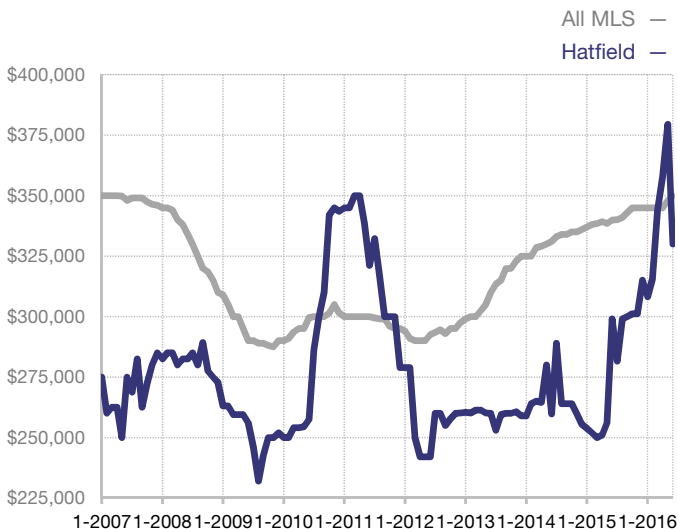
### Condominium Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1	2	+ 100.0%	4	4	0.0%
Closed Sales	0	1	--	3	3	0.0%
Median Sales Price*	\$0	<b>\$249,900</b>	--	\$270,000	<b>\$260,000</b>	- 3.7%
Inventory of Homes for Sale	4	0	- 100.0%	--	--	--
Months Supply of Inventory	2.8	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	86	--	298	43	- 85.6%
Percent of Original List Price Received*	0.0%	<b>100.0%</b>	--	101.7%	<b>98.8%</b>	- 2.9%
New Listings	0	0	--	4	2	- 50.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

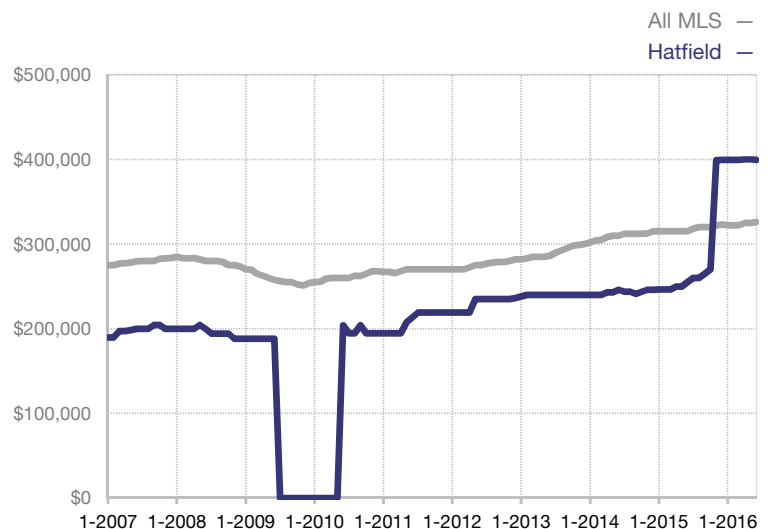
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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