

Local Market Update – July 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dalton

Single-Family Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	9	9	0.0%	40	50	+ 25.0%
Closed Sales	6	7	+ 16.7%	30	42	+ 40.0%
Median Sales Price*	\$232,500	\$144,500	- 37.8%	\$130,746	\$171,250	+ 31.0%
Inventory of Homes for Sale	46	38	- 17.4%	--	--	--
Months Supply of Inventory	11.5	5.7	- 50.4%	--	--	--
Cumulative Days on Market Until Sale	149	59	- 60.4%	142	83	- 41.5%
Percent of Original List Price Received*	93.8%	99.2%	+ 5.8%	90.3%	95.1%	+ 5.3%
New Listings	9	8	- 11.1%	53	69	+ 30.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

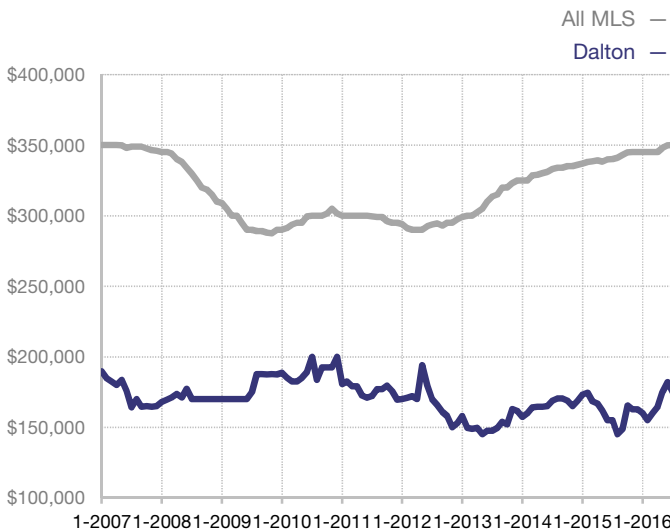
Condominium Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	9	3	- 66.7%
Closed Sales	2	1	- 50.0%	8	3	- 62.5%
Median Sales Price*	\$214,250	\$155,000	- 27.7%	\$137,750	\$155,000	+ 12.5%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--
Cumulative Days on Market Until Sale	138	48	- 65.2%	141	143	+ 1.4%
Percent of Original List Price Received*	87.5%	96.9%	+ 10.7%	93.4%	90.1%	- 3.5%
New Listings	0	1	--	5	5	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

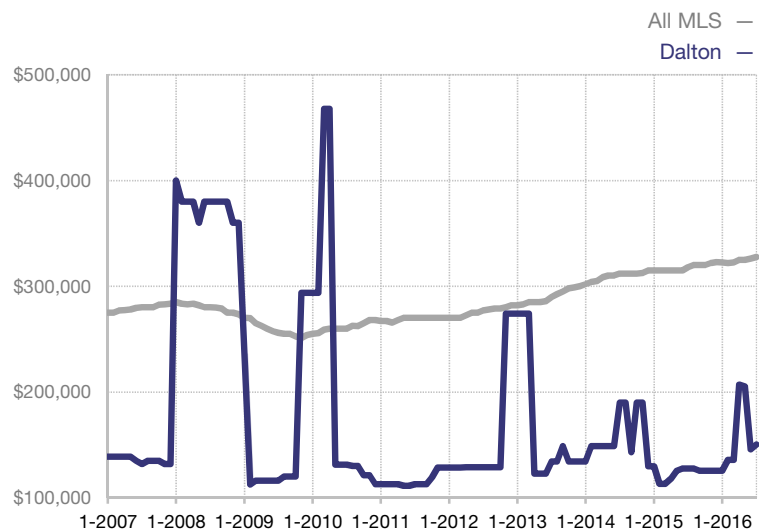
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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