

Local Market Update – August 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holyoke

Single-Family Properties

Key Metrics	August			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	16	18	+ 12.5%	127	141	+ 11.0%
Closed Sales	20	23	+ 15.0%	117	132	+ 12.8%
Median Sales Price*	\$178,950	\$169,900	- 5.1%	\$162,500	\$169,900	+ 4.6%
Inventory of Homes for Sale	100	66	- 34.0%	--	--	--
Months Supply of Inventory	6.9	4.0	- 42.0%	--	--	--
Cumulative Days on Market Until Sale	100	101	+ 1.0%	123	112	- 8.9%
Percent of Original List Price Received*	95.2%	93.1%	- 2.2%	94.7%	93.2%	- 1.6%
New Listings	27	20	- 25.9%	200	180	- 10.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

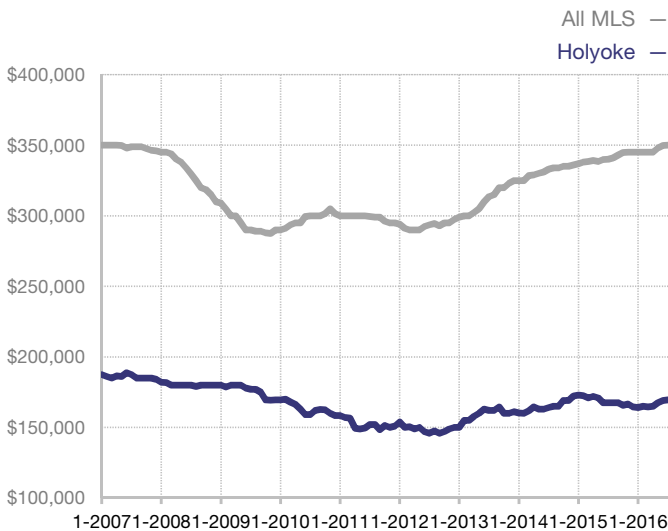
Condominium Properties

Key Metrics	August			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	2	0.0%	11	11	0.0%
Closed Sales	3	2	- 33.3%	13	11	- 15.4%
Median Sales Price*	\$75,000	\$70,500	- 6.0%	\$75,000	\$100,000	+ 33.3%
Inventory of Homes for Sale	16	18	+ 12.5%	--	--	--
Months Supply of Inventory	9.0	9.5	+ 5.6%	--	--	--
Cumulative Days on Market Until Sale	63	184	+ 192.1%	122	139	+ 13.9%
Percent of Original List Price Received*	88.5%	95.7%	+ 8.1%	89.3%	88.5%	- 0.9%
New Listings	3	1	- 66.7%	28	21	- 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

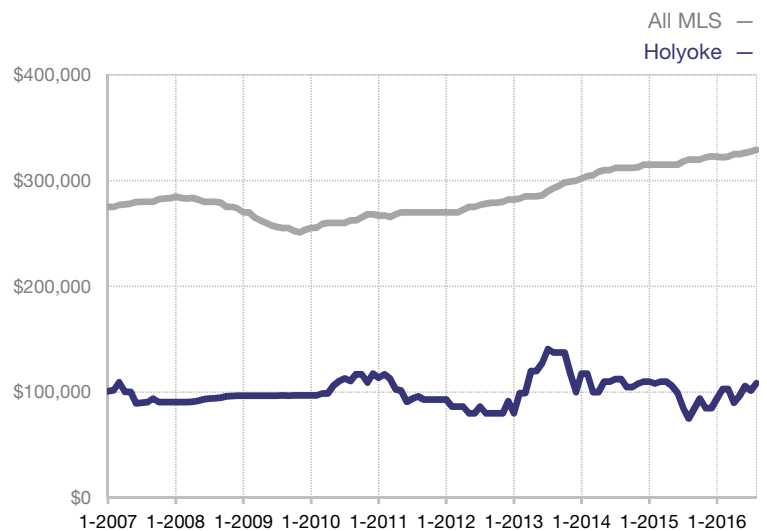
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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