

Local Market Update – October 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Brookline

Single-Family Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	12	19	+ 58.3%	155	165	+ 6.5%
Closed Sales	9	11	+ 22.2%	147	141	- 4.1%
Median Sales Price*	\$1,400,000	\$1,225,000	- 12.5%	\$1,689,000	\$1,650,000	- 2.3%
Inventory of Homes for Sale	58	29	- 50.0%	--	--	--
Months Supply of Inventory	4.0	2.1	- 47.5%	--	--	--
Cumulative Days on Market Until Sale	44	134	+ 204.5%	66	71	+ 7.6%
Percent of Original List Price Received*	100.5%	87.7%	- 12.7%	98.7%	95.7%	- 3.0%
New Listings	22	14	- 36.4%	227	200	- 11.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

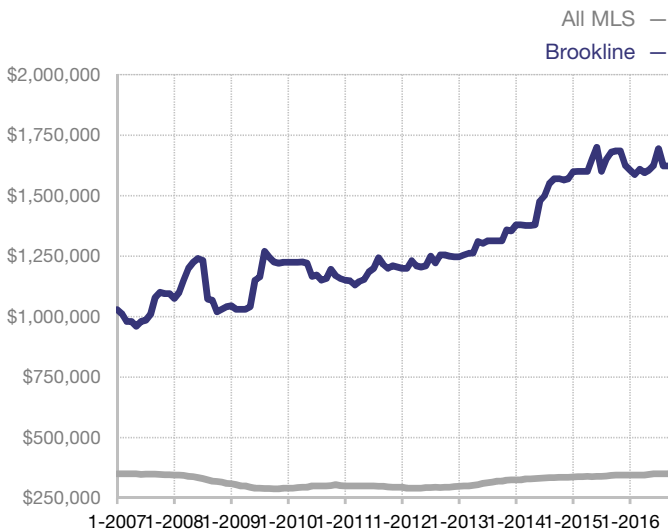
Condominium Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	46	41	- 10.9%	474	457	- 3.6%
Closed Sales	36	38	+ 5.6%	457	426	- 6.8%
Median Sales Price*	\$702,500	\$751,500	+ 7.0%	\$710,000	\$775,000	+ 9.2%
Inventory of Homes for Sale	58	50	- 13.8%	--	--	--
Months Supply of Inventory	1.3	1.2	- 7.7%	--	--	--
Cumulative Days on Market Until Sale	30	39	+ 30.0%	30	35	+ 16.7%
Percent of Original List Price Received*	102.3%	100.5%	- 1.8%	103.0%	102.1%	- 0.9%
New Listings	40	30	- 25.0%	557	559	+ 0.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

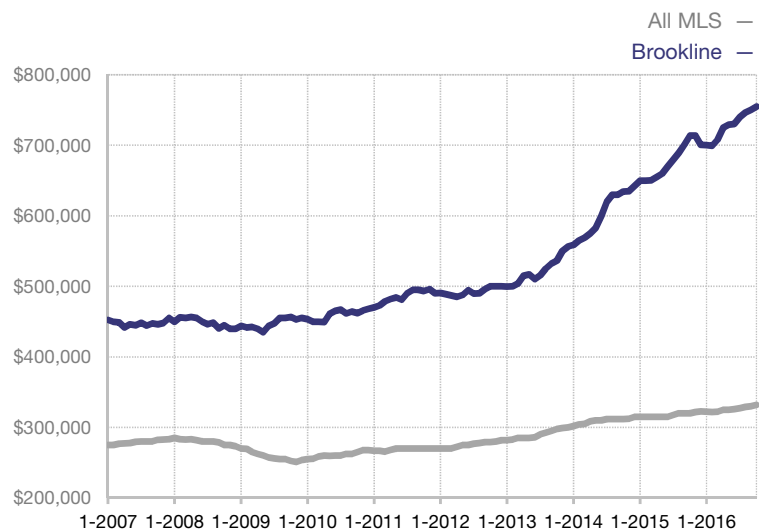
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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