

# Local Market Update – October 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Dalton

### Single-Family Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	9	8	- 11.1%	68	77	+ 13.2%
Closed Sales	13	6	- 53.8%	59	68	+ 15.3%
Median Sales Price*	\$205,900	<b>\$152,500</b>	- 25.9%	\$160,000	<b>\$177,000</b>	+ 10.6%
Inventory of Homes for Sale	53	26	- 50.9%	--	--	--
Months Supply of Inventory	9.6	4.1	- 57.3%	--	--	--
Cumulative Days on Market Until Sale	103	89	- 13.6%	133	83	- 37.6%
Percent of Original List Price Received*	94.8%	<b>92.7%</b>	- 2.2%	91.6%	<b>94.3%</b>	+ 2.9%
New Listings	9	7	- 22.2%	94	92	- 2.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

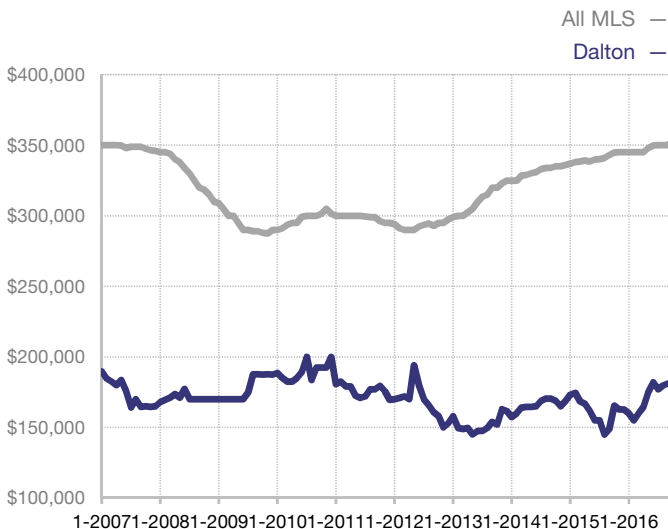
### Condominium Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	9	7	- 22.2%
Closed Sales	0	1	--	9	4	- 55.6%
Median Sales Price*	\$0	<b>\$116,000</b>	--	\$125,500	<b>\$150,500</b>	+ 19.9%
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	2.7	1.0	- 63.0%	--	--	--
Cumulative Days on Market Until Sale	0	137	--	136	142	+ 4.4%
Percent of Original List Price Received*	0.0%	<b>92.9%</b>	--	93.5%	<b>90.8%</b>	- 2.9%
New Listings	0	0	--	6	7	+ 16.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

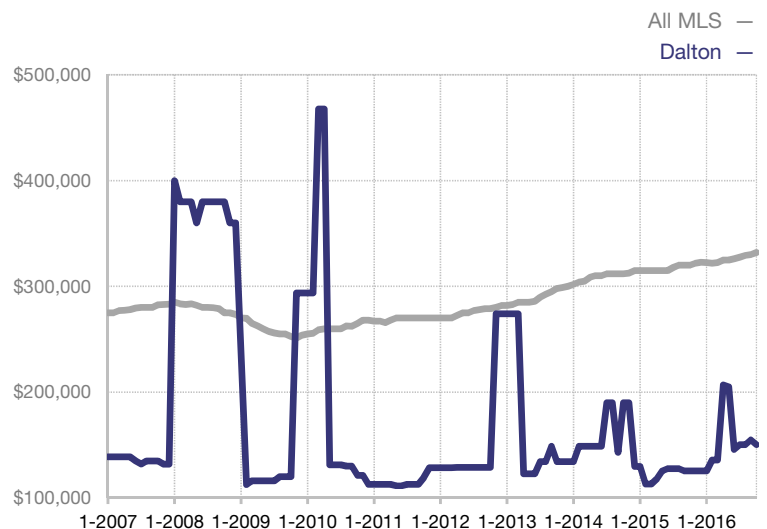
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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