

Local Market Update – October 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Monterey

Single-Family Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	4	3	- 25.0%	19	21	+ 10.5%
Closed Sales	3	0	- 100.0%	14	20	+ 42.9%
Median Sales Price*	\$1,200,000	\$0	- 100.0%	\$400,000	\$475,000	+ 18.8%
Inventory of Homes for Sale	27	25	- 7.4%	--	--	--
Months Supply of Inventory	14.3	11.5	- 19.6%	--	--	--
Cumulative Days on Market Until Sale	142	0	- 100.0%	192	178	- 7.3%
Percent of Original List Price Received*	90.7%	0.0%	- 100.0%	88.1%	89.5%	+ 1.6%
New Listings	2	1	- 50.0%	37	39	+ 5.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

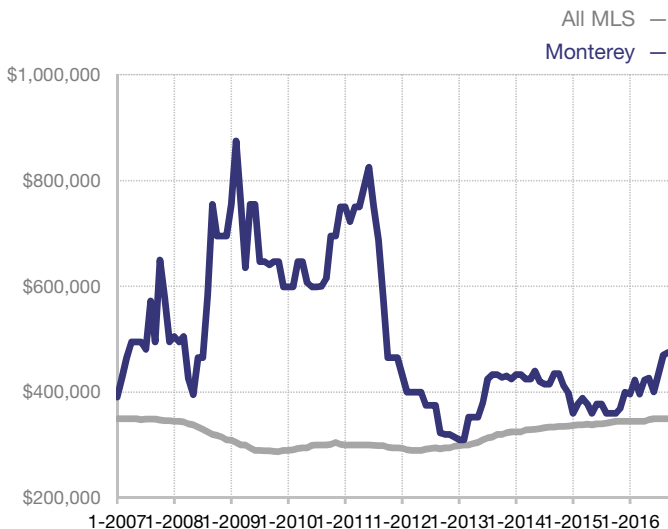
Condominium Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	1	--
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$57,500	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	106	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	67.6%	--
New Listings	0	0	--	0	1	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

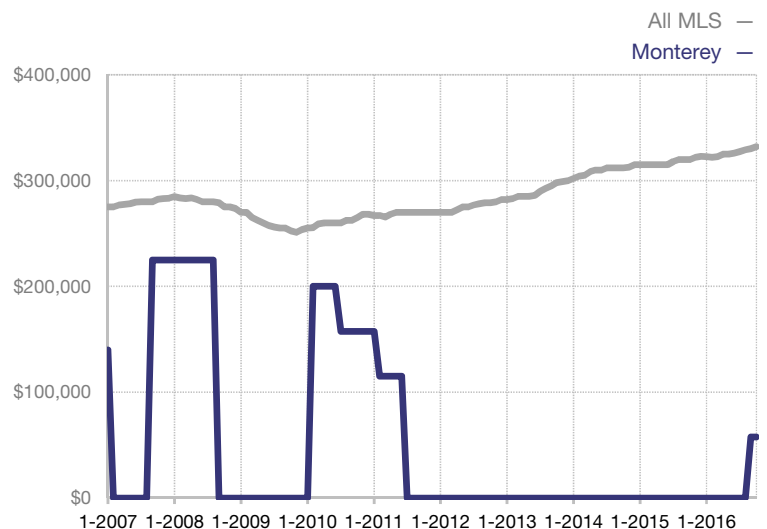
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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