

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Auburn

Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	13	15	+ 15.4%	173	190	+ 9.8%
Closed Sales	9	16	+ 77.8%	158	169	+ 7.0%
Median Sales Price*	\$241,000	\$217,000	- 10.0%	\$225,000	\$238,000	+ 5.8%
Inventory of Homes for Sale	64	40	- 37.5%	--	--	--
Months Supply of Inventory	4.3	2.5	- 41.9%	--	--	--
Cumulative Days on Market Until Sale	81	80	- 1.2%	109	88	- 19.3%
Percent of Original List Price Received*	92.3%	97.0%	+ 5.1%	94.5%	96.6%	+ 2.2%
New Listings	18	15	- 16.7%	233	248	+ 6.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

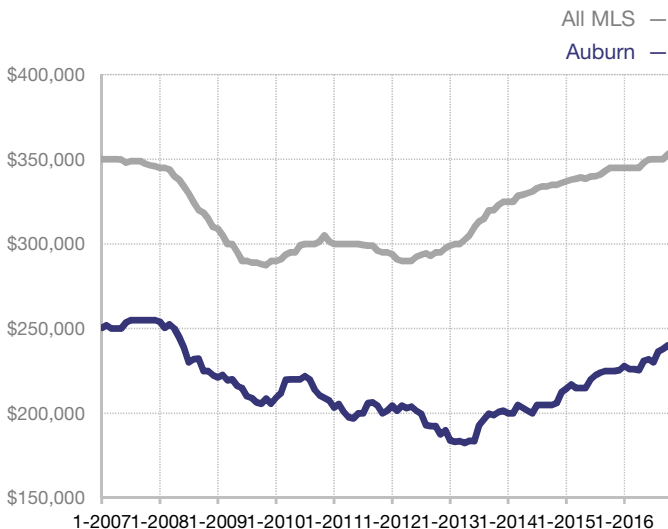
Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	6	--	17	32	+ 88.2%
Closed Sales	0	2	--	15	21	+ 40.0%
Median Sales Price*	\$0	\$140,950	--	\$172,500	\$170,000	- 1.4%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	3.7	3.3	- 10.8%	--	--	--
Cumulative Days on Market Until Sale	0	48	--	55	68	+ 23.6%
Percent of Original List Price Received*	0.0%	95.8%	--	97.0%	94.5%	- 2.6%
New Listings	1	4	+ 300.0%	24	39	+ 62.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

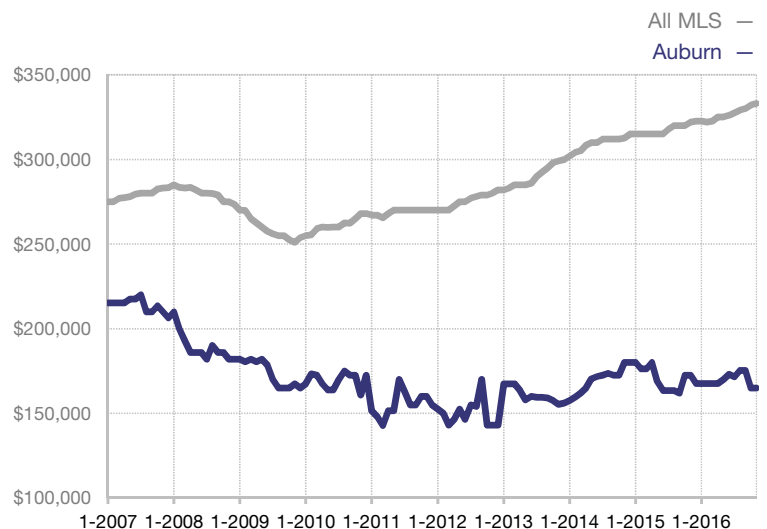
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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