

# Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Brookfield

### Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	4	3	- 25.0%	23	30	+ 30.4%
Closed Sales	3	2	- 33.3%	20	26	+ 30.0%
Median Sales Price*	\$200,000	<b>\$93,750</b>	- 53.1%	\$223,500	<b>\$212,000</b>	- 5.1%
Inventory of Homes for Sale	14	15	+ 7.1%	--	--	--
Months Supply of Inventory	6.0	5.0	- 16.7%	--	--	--
Cumulative Days on Market Until Sale	229	78	- 65.9%	181	125	- 30.9%
Percent of Original List Price Received*	99.6%	88.7%	- 10.9%	94.7%	93.8%	- 1.0%
New Listings	3	3	0.0%	44	55	+ 25.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

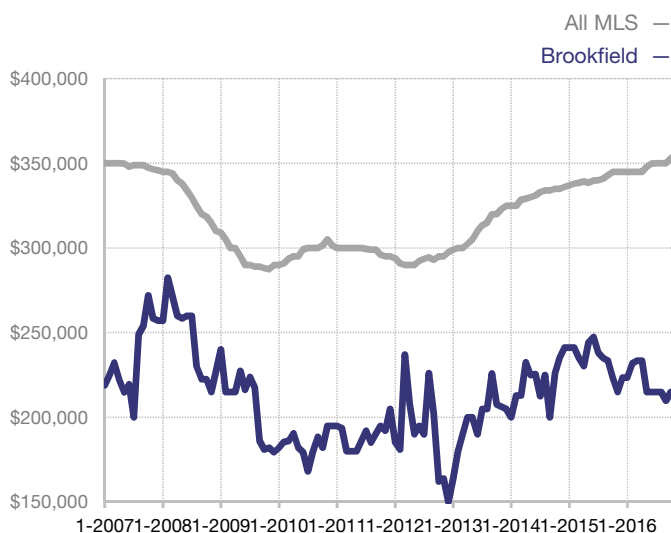
### Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	1	--
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$150,000</b>	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	85	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	95.5%	--
New Listings	1	0	- 100.0%	2	1	- 50.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

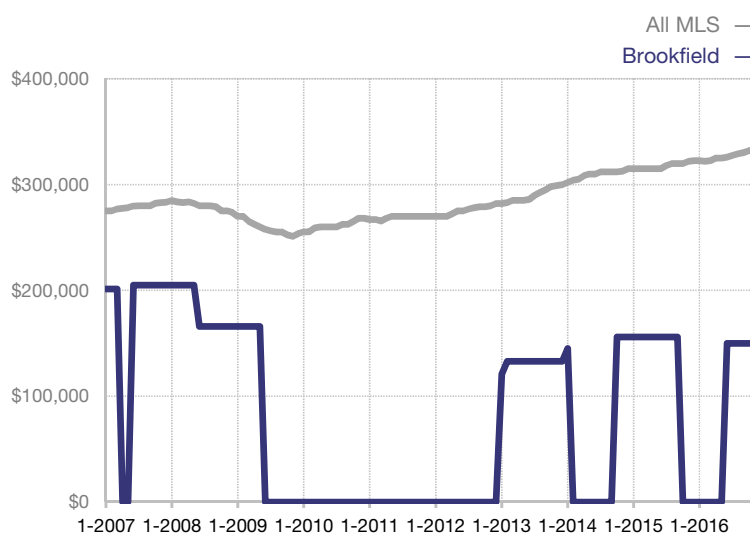
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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