

# Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hancock

### Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	0	- 100.0%	8	6	- 25.0%
Closed Sales	1	0	- 100.0%	7	6	- 14.3%
Median Sales Price*	\$313,000	\$0	- 100.0%	\$270,000	\$227,750	- 15.6%
Inventory of Homes for Sale	14	16	+ 14.3%	--	--	--
Months Supply of Inventory	12.0	10.0	- 16.7%	--	--	--
Cumulative Days on Market Until Sale	105	0	- 100.0%	128	60	- 53.1%
Percent of Original List Price Received*	94.9%	0.0%	- 100.0%	92.2%	86.5%	- 6.2%
New Listings	1	0	- 100.0%	26	22	- 15.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

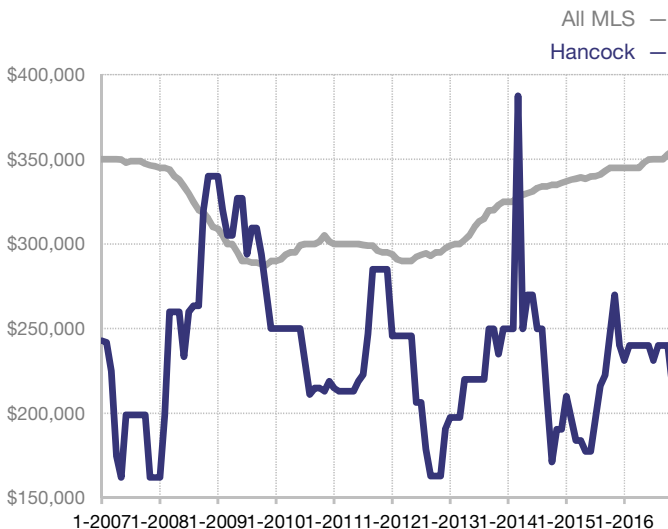
### Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	3	--
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$232,000	--
Inventory of Homes for Sale	7	14	+ 100.0%	--	--	--
Months Supply of Inventory	0.0	14.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	69	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	94.7%	--
New Listings	1	0	- 100.0%	6	17	+ 183.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

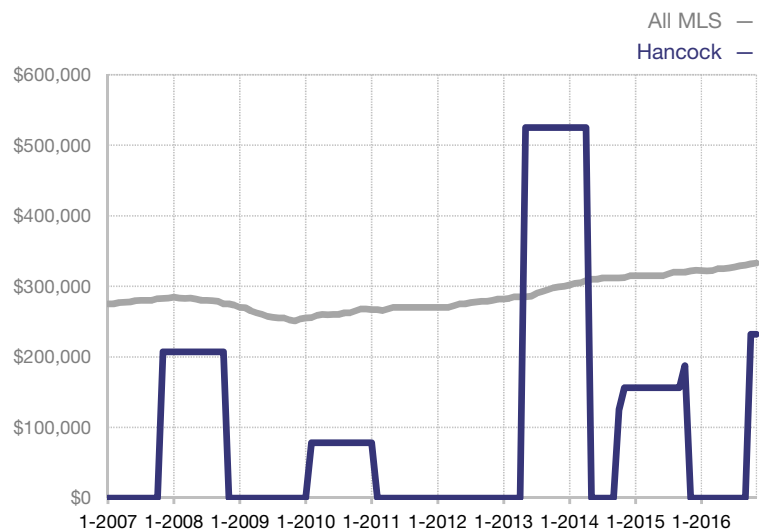
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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