

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Pelham

Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1	2	+ 100.0%	15	14	- 6.7%
Closed Sales	1	1	0.0%	13	13	0.0%
Median Sales Price*	\$250,000	\$307,500	+ 23.0%	\$260,500	\$280,000	+ 7.5%
Inventory of Homes for Sale	16	8	- 50.0%	--	--	--
Months Supply of Inventory	11.4	4.6	- 59.6%	--	--	--
Cumulative Days on Market Until Sale	142	367	+ 158.5%	138	243	+ 76.1%
Percent of Original List Price Received*	79.4%	82.0%	+ 3.3%	91.3%	84.4%	- 7.6%
New Listings	2	0	- 100.0%	35	23	- 34.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

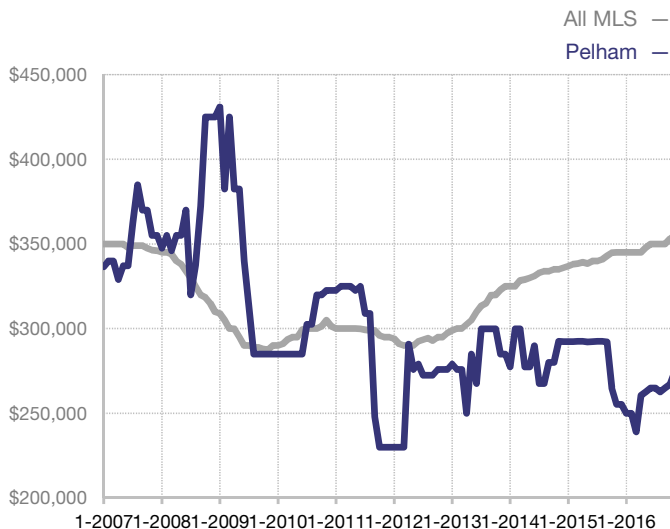
Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

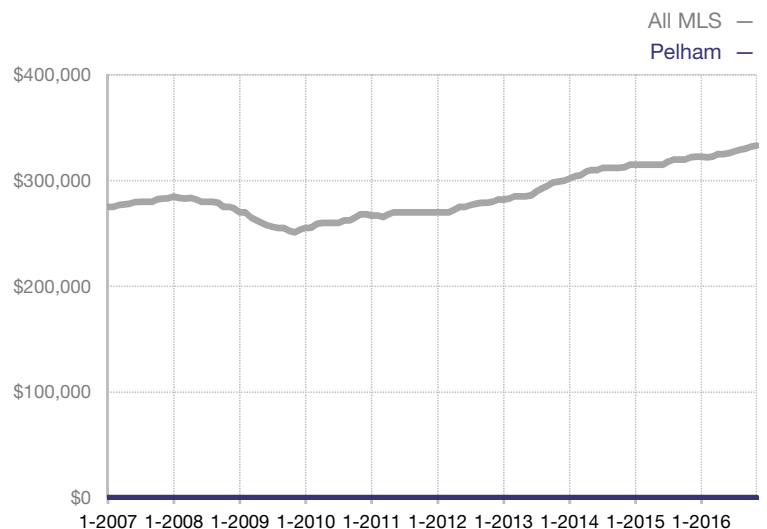
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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