

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Wales

Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	0	- 100.0%	26	19	- 26.9%
Closed Sales	2	2	0.0%	26	18	- 30.8%
Median Sales Price*	\$61,500	\$208,498	+ 239.0%	\$140,000	\$171,000	+ 22.1%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	3.9	4.8	+ 23.1%	--	--	--
Cumulative Days on Market Until Sale	244	23	- 90.6%	171	108	- 36.8%
Percent of Original List Price Received*	71.6%	102.0%	+ 42.5%	92.5%	88.4%	- 4.4%
New Listings	1	3	+ 200.0%	34	34	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

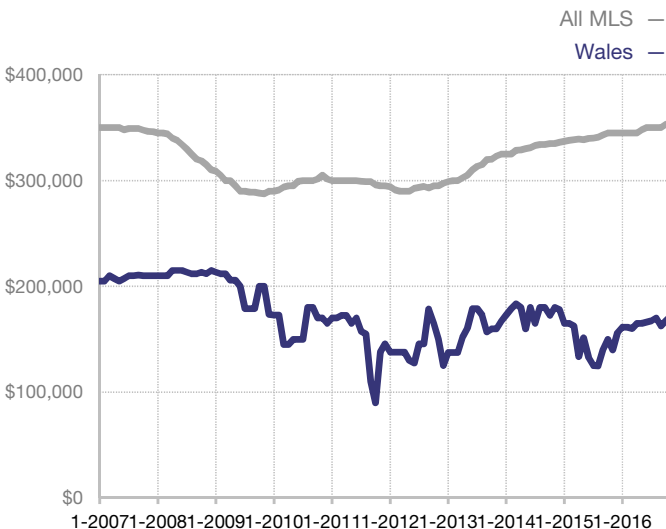
Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

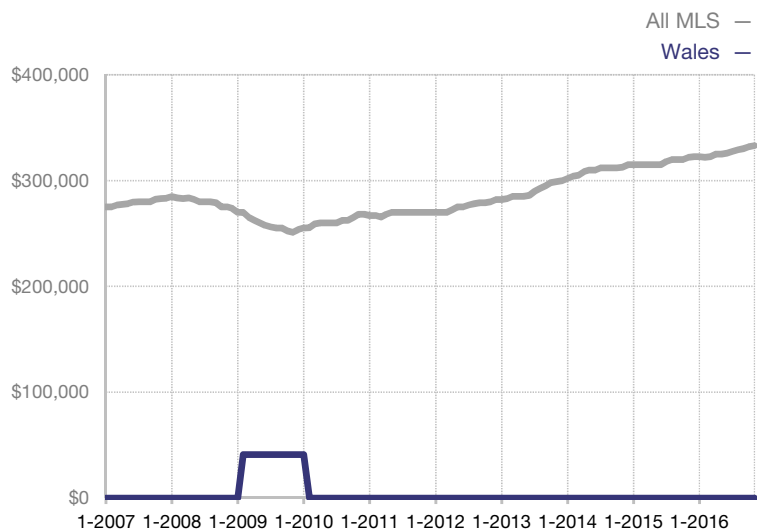
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

