

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Winthrop

Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	6	5	- 16.7%	94	73	- 22.3%
Closed Sales	8	4	- 50.0%	82	72	- 12.2%
Median Sales Price*	\$367,000	\$485,000	+ 32.2%	\$376,500	\$421,000	+ 11.8%
Inventory of Homes for Sale	14	8	- 42.9%	--	--	--
Months Supply of Inventory	1.9	1.2	- 36.8%	--	--	--
Cumulative Days on Market Until Sale	63	63	0.0%	72	54	- 25.0%
Percent of Original List Price Received*	93.0%	97.6%	+ 4.9%	95.7%	98.2%	+ 2.6%
New Listings	6	5	- 16.7%	111	95	- 14.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	6	8	+ 33.3%	84	84	0.0%
Closed Sales	6	7	+ 16.7%	77	78	+ 1.3%
Median Sales Price*	\$249,950	\$323,000	+ 29.2%	\$281,000	\$294,950	+ 5.0%
Inventory of Homes for Sale	28	14	- 50.0%	--	--	--
Months Supply of Inventory	4.1	2.0	- 51.2%	--	--	--
Cumulative Days on Market Until Sale	73	88	+ 20.5%	80	75	- 6.3%
Percent of Original List Price Received*	97.8%	93.3%	- 4.6%	96.8%	96.8%	0.0%
New Listings	4	7	+ 75.0%	124	114	- 8.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

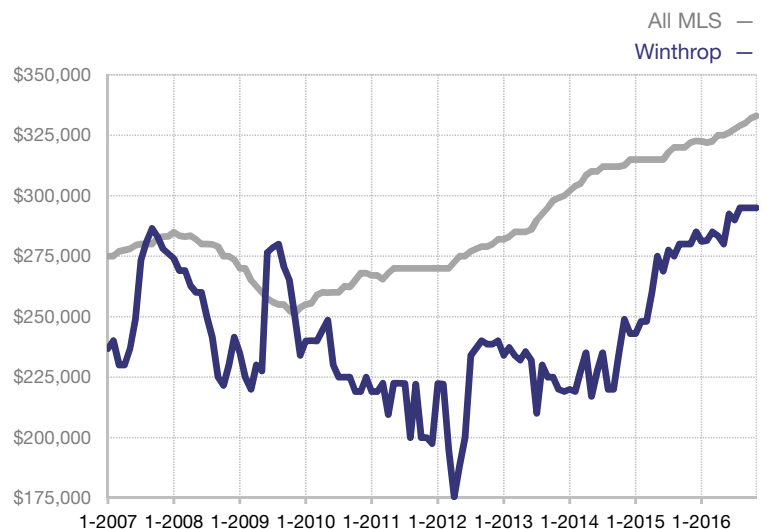
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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