

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Brookline

Single-Family Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	7	6	- 14.3%	171	173	+ 1.2%
Closed Sales	14	11	- 21.4%	175	169	- 3.4%
Median Sales Price*	\$1,000,000	\$1,280,000	+ 28.0%	\$1,625,000	\$1,635,000	+ 0.6%
Inventory of Homes for Sale	29	20	- 31.0%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	43	31	- 27.9%	65	65	0.0%
Percent of Original List Price Received*	96.8%	95.1%	- 1.8%	98.5%	95.8%	- 2.7%
New Listings	2	3	+ 50.0%	234	212	- 9.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

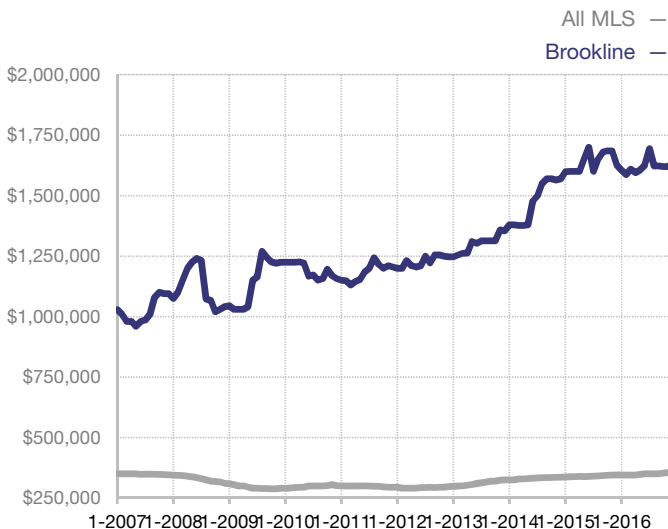
Condominium Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	9	18	+ 100.0%	517	500	- 3.3%
Closed Sales	37	36	- 2.7%	522	499	- 4.4%
Median Sales Price*	\$660,000	\$727,000	+ 10.2%	\$700,500	\$770,000	+ 9.9%
Inventory of Homes for Sale	27	21	- 22.2%	--	--	--
Months Supply of Inventory	0.6	0.5	- 16.7%	--	--	--
Cumulative Days on Market Until Sale	37	33	- 10.8%	31	36	+ 16.1%
Percent of Original List Price Received*	99.1%	98.2%	- 0.9%	102.7%	101.6%	- 1.1%
New Listings	7	16	+ 128.6%	594	603	+ 1.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

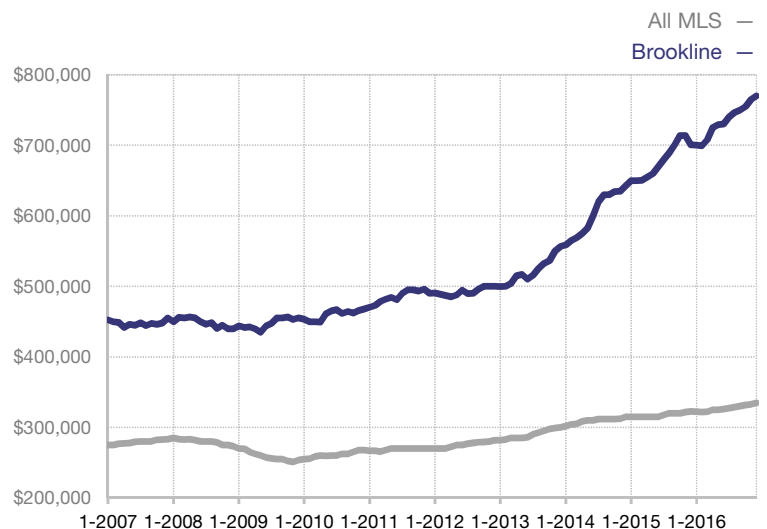
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

