

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dalton

Single-Family Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	5	+ 150.0%	75	86	+ 14.7%
Closed Sales	5	7	+ 40.0%	68	89	+ 30.9%
Median Sales Price*	\$215,000	\$222,500	+ 3.5%	\$162,750	\$175,000	+ 7.5%
Inventory of Homes for Sale	41	22	- 46.3%	--	--	--
Months Supply of Inventory	7.2	3.0	- 58.3%	--	--	--
Cumulative Days on Market Until Sale	36	121	+ 236.1%	132	82	- 37.9%
Percent of Original List Price Received*	95.8%	94.4%	- 1.5%	91.4%	94.1%	+ 3.0%
New Listings	2	6	+ 200.0%	102	102	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

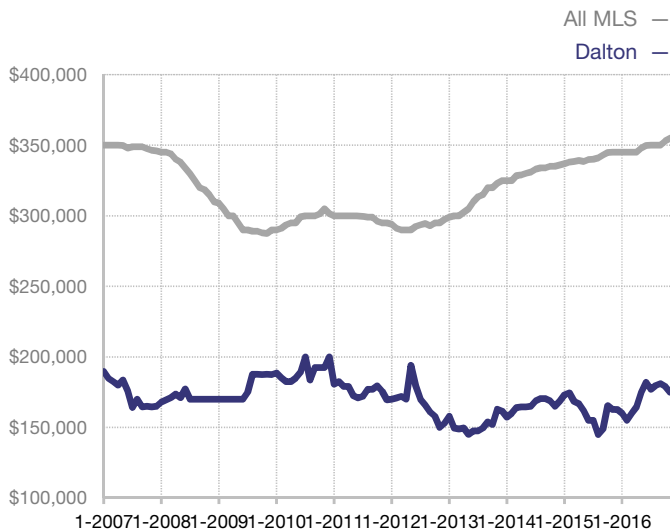
Condominium Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	1	--	9	7	- 22.2%
Closed Sales	0	0	--	9	5	- 44.4%
Median Sales Price*	\$0	\$0	--	\$125,500	\$146,000	+ 16.3%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	136	125	- 8.1%
Percent of Original List Price Received*	0.0%	0.0%	--	93.5%	91.2%	- 2.5%
New Listings	0	0	--	6	7	+ 16.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

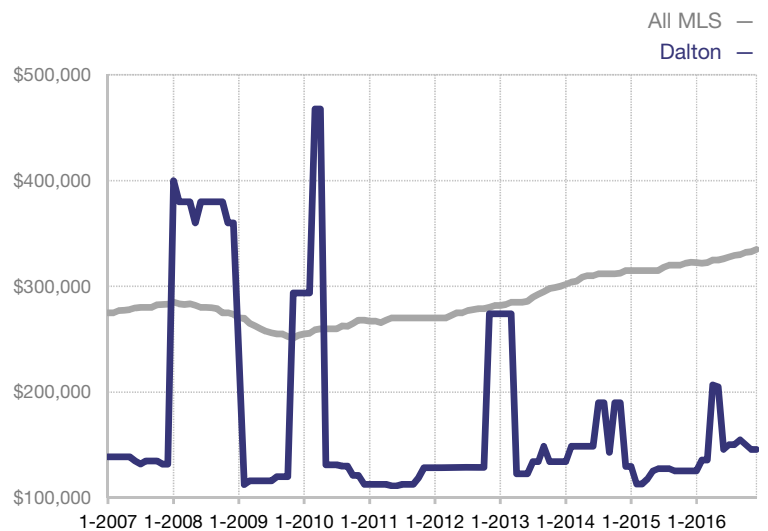
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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