

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

New Marlborough

Single-Family Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	3	5	+ 66.7%	26	30	+ 15.4%
Closed Sales	4	4	0.0%	26	27	+ 3.8%
Median Sales Price*	\$1,132,500	\$227,500	- 79.9%	\$339,500	\$275,000	- 19.0%
Inventory of Homes for Sale	47	28	- 40.4%	--	--	--
Months Supply of Inventory	19.9	11.4	- 42.7%	--	--	--
Cumulative Days on Market Until Sale	239	125	- 47.7%	208	162	- 22.1%
Percent of Original List Price Received*	87.1%	84.9%	- 2.5%	91.0%	86.8%	- 4.6%
New Listings	5	0	- 100.0%	68	53	- 22.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

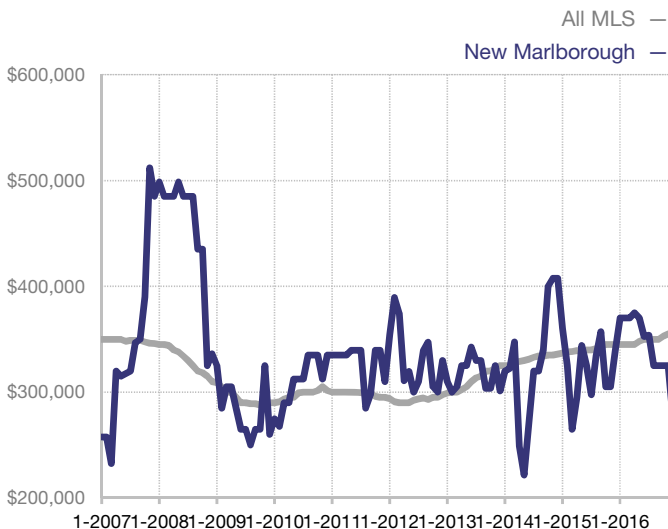
Condominium Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

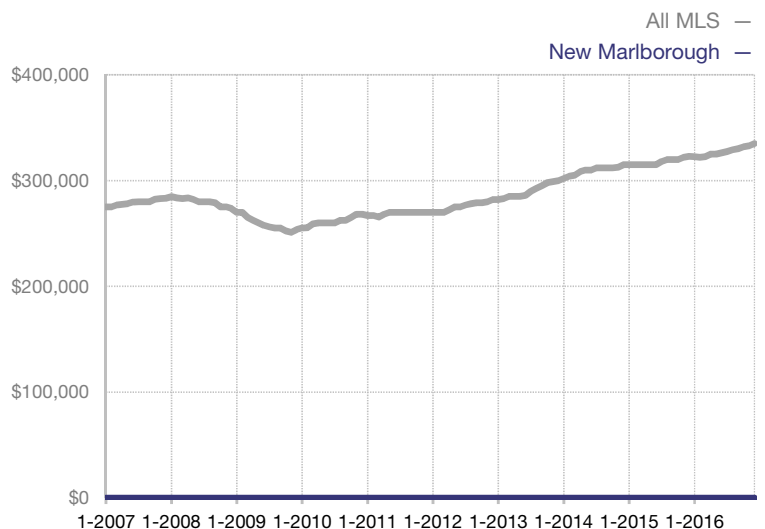
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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