Richmond

Single-Family Properties	December			Year to Date		
Key Metrics	2015	2016	+/-	2015	2016	+/-
Pending Sales	2	2	0.0%	27	32	+ 18.5%
Closed Sales	4	4	0.0%	22	34	+ 54.5%
Median Sales Price*	\$297,500	\$229,500	- 22.9%	\$330,000	\$278,000	- 15.8%
Inventory of Homes for Sale	36	24	- 33.3%			
Months Supply of Inventory	11.5	8.5	- 26.1%			
Cumulative Days on Market Until Sale	179	114	- 36.3%	207	155	- 25.1%
Percent of Original List Price Received*	77.8%	84.7%	+ 8.9%	84.6%	87.0%	+ 2.8%
New Listings	2	2	0.0%	57	54	- 5.3%

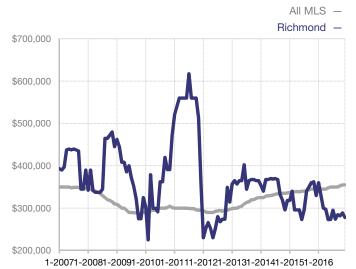
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	December			Year to Date		
Key Metrics	2015	2016	+/-	2015	2016	+/-
Pending Sales	0	0		0	0	
Closed Sales	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Inventory of Homes for Sale	0	0				
Months Supply of Inventory	0.0	0.0				
Cumulative Days on Market Until Sale	0	0		0	0	
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%	
New Listings	0	0		0	0	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

