

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Williamsburg

Single-Family Properties

| Key Metrics | December | | | Year to Date | | |
|--|----------|------------------|----------|--------------|------------------|---------|
| | 2015 | 2016 | + / - | 2015 | 2016 | + / - |
| Pending Sales | 0 | 1 | -- | 14 | 24 | + 71.4% |
| Closed Sales | 1 | 1 | 0.0% | 13 | 23 | + 76.9% |
| Median Sales Price* | \$60,000 | \$215,000 | + 258.3% | \$240,000 | \$243,500 | + 1.5% |
| Inventory of Homes for Sale | 19 | 10 | - 47.4% | -- | -- | -- |
| Months Supply of Inventory | 10.2 | 4.3 | - 57.8% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 478 | 52 | - 89.1% | 216 | 142 | - 34.3% |
| Percent of Original List Price Received* | 0.0% | 100.0% | -- | 87.8% | 92.1% | + 4.9% |
| New Listings | 2 | 0 | - 100.0% | 41 | 33 | - 19.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

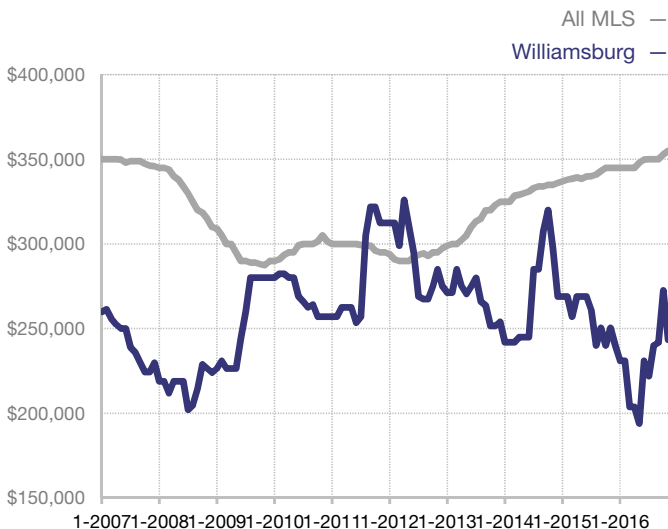
Condominium Properties

| Key Metrics | December | | | Year to Date | | |
|--|----------|------------|----------|--------------|------------|----------|
| | 2015 | 2016 | + / - | 2015 | 2016 | + / - |
| Pending Sales | 0 | 0 | -- | 1 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | -- | 1 | 0 | - 100.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$125,000 | \$0 | - 100.0% |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 0.0 | - 100.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 225 | 0 | - 100.0% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 90.9% | 0.0% | - 100.0% |
| New Listings | 0 | 0 | -- | 4 | 2 | - 50.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

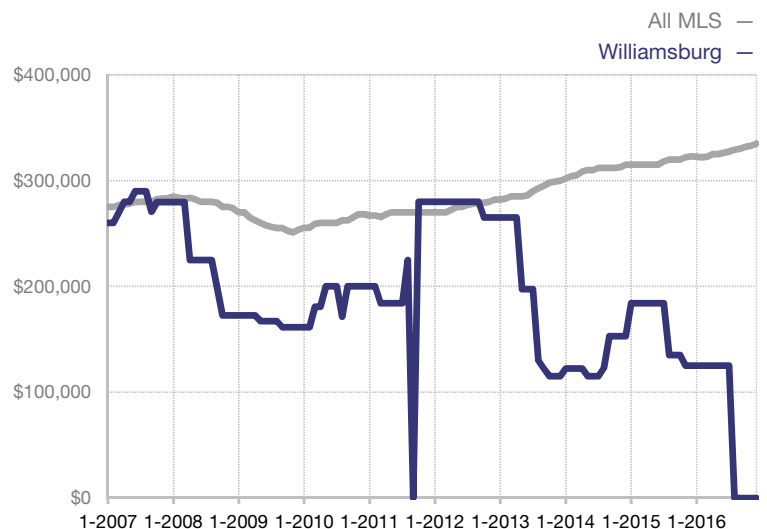
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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