Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

Acton

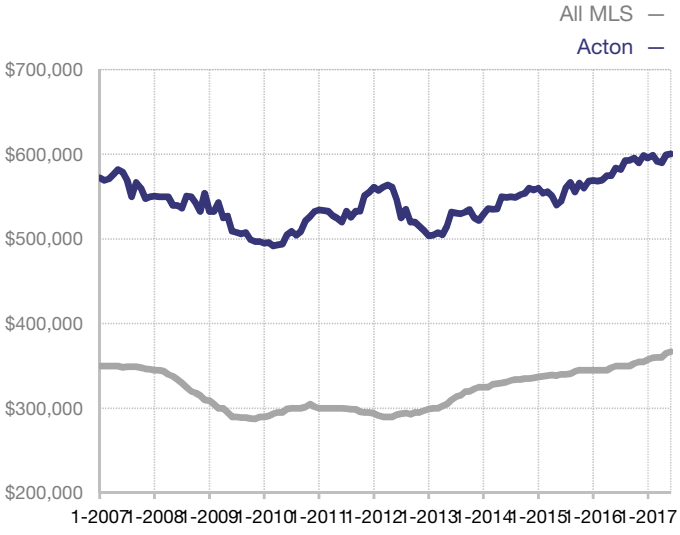
Single-Family Properties	June			Year to Date		
Key Metrics	**2016**	**2017**	**+ / –**	**2016**	**2017**	**+ / –**
Pending Sales	34	**39**	+ 14.7%	160	**175**	+ 9.4%
Closed Sales	49	**40**	- 18.4%	125	**113**	- 9.6%
Median Sales Price*	$599,000	**$645,250**	+ 7.7%	$590,000	**$613,500**	+ 4.0%
Inventory of Homes for Sale	57	**55**	- 3.5%	--	--	--
Months Supply of Inventory	2.6	**2.8**	+ 7.7%	--	--	--
Cumulative Days on Market Until Sale	62	**23**	- 62.9%	80	**46**	- 42.5%
Percent of Original List Price Received*	97.6%	**99.9%**	+ 2.4%	97.4%	**98.8%**	+ 1.4%
New Listings	37	**53**	+ 43.2%	189	**223**	+ 18.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

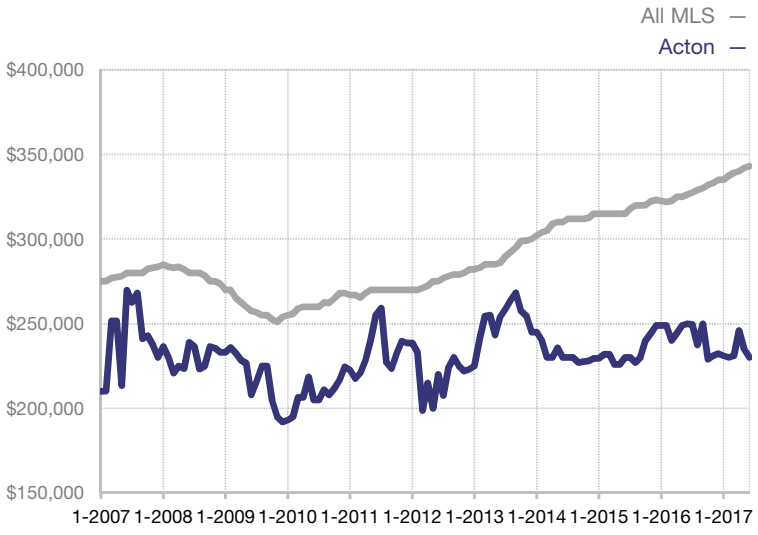
Condominium Properties	June			Year to Date		
Key Metrics	**2016**	**2017**	**+ / –**	**2016**	**2017**	**+ / –**
Pending Sales	11	**15**	+ 36.4%	87	**70**	- 19.5%
Closed Sales	21	**20**	- 4.8%	75	**59**	- 21.3%
Median Sales Price*	$290,000	**$242,250**	- 16.5%	$232,000	**$210,000**	- 9.5%
Inventory of Homes for Sale	28	**11**	- 60.7%	--	--	--
Months Supply of Inventory	2.4	**1.0**	- 58.3%	--	--	--
Cumulative Days on Market Until Sale	41	**30**	- 26.8%	57	**47**	- 17.5%
Percent of Original List Price Received*	98.2%	**100.1%**	+ 1.9%	98.4%	**98.6%**	+ 0.2%
New Listings	13	**16**	+ 23.1%	108	**80**	- 25.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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