

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Blackstone

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	9	19	+ 111.1%	45	70	+ 55.6%
Closed Sales	7	8	+ 14.3%	40	43	+ 7.5%
Median Sales Price*	\$370,000	\$347,500	- 6.1%	\$245,000	\$289,900	+ 18.3%
Inventory of Homes for Sale	32	17	- 46.9%	--	--	--
Months Supply of Inventory	4.3	1.9	- 55.8%	--	--	--
Cumulative Days on Market Until Sale	86	72	- 16.3%	96	69	- 28.1%
Percent of Original List Price Received*	100.4%	99.1%	- 1.3%	96.7%	97.3%	+ 0.6%
New Listings	15	13	- 13.3%	76	77	+ 1.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

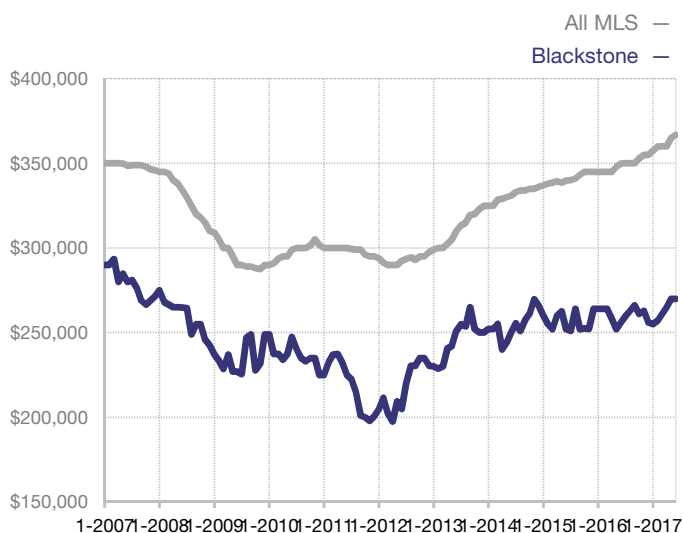
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	7	4	- 42.9%
Closed Sales	2	2	0.0%	7	4	- 42.9%
Median Sales Price*	\$116,750	\$163,750	+ 40.3%	\$155,000	\$171,950	+ 10.9%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--
Cumulative Days on Market Until Sale	99	26	- 73.7%	121	99	- 18.2%
Percent of Original List Price Received*	90.8%	97.9%	+ 7.8%	93.9%	98.0%	+ 4.4%
New Listings	1	0	- 100.0%	7	4	- 42.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

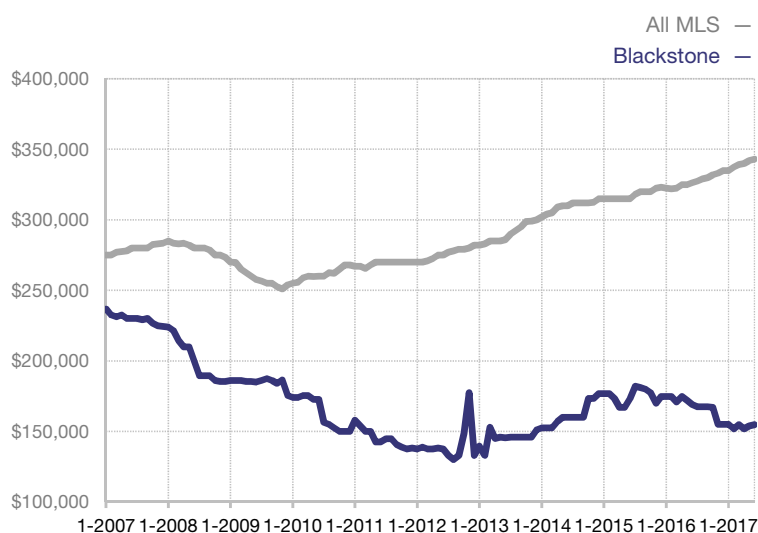
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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