

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Deerfield

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	2	- 75.0%	28	17	- 39.3%
Closed Sales	8	9	+ 12.5%	18	20	+ 11.1%
Median Sales Price*	\$281,500	\$273,000	- 3.0%	\$270,000	\$275,000	+ 1.9%
Inventory of Homes for Sale	28	18	- 35.7%	--	--	--
Months Supply of Inventory	7.9	4.2	- 46.8%	--	--	--
Cumulative Days on Market Until Sale	69	25	- 63.8%	137	99	- 27.7%
Percent of Original List Price Received*	94.5%	99.2%	+ 5.0%	93.1%	98.2%	+ 5.5%
New Listings	9	7	- 22.2%	45	31	- 31.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

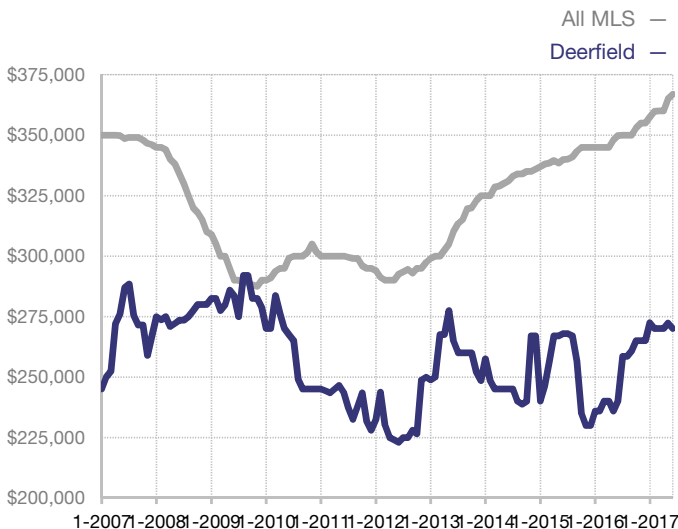
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	1	0.0%	5	2	- 60.0%
Closed Sales	1	1	0.0%	3	3	0.0%
Median Sales Price*	\$185,000	\$198,000	+ 7.0%	\$185,000	\$218,000	+ 17.8%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--
Cumulative Days on Market Until Sale	44	19	- 56.8%	41	100	+ 143.9%
Percent of Original List Price Received*	93.2%	100.0%	+ 7.3%	97.2%	96.1%	- 1.1%
New Listings	2	2	0.0%	9	5	- 44.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

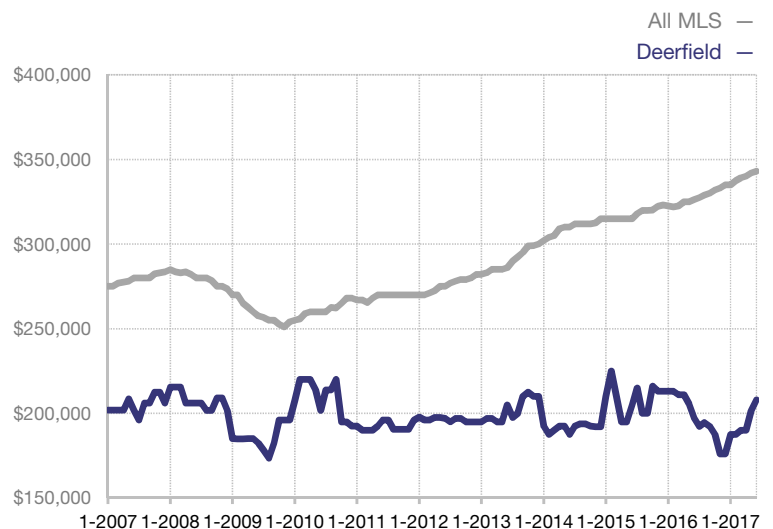
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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