

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Ware

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	5	16	+ 220.0%	47	65	+ 38.3%
Closed Sales	15	12	- 20.0%	43	51	+ 18.6%
Median Sales Price*	\$158,000	\$182,850	+ 15.7%	\$167,500	\$160,000	- 4.5%
Inventory of Homes for Sale	80	55	- 31.3%	--	--	--
Months Supply of Inventory	9.4	6.7	- 28.7%	--	--	--
Cumulative Days on Market Until Sale	86	150	+ 74.4%	152	129	- 15.1%
Percent of Original List Price Received*	92.3%	88.7%	- 3.9%	92.9%	89.0%	- 4.2%
New Listings	24	17	- 29.2%	93	106	+ 14.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

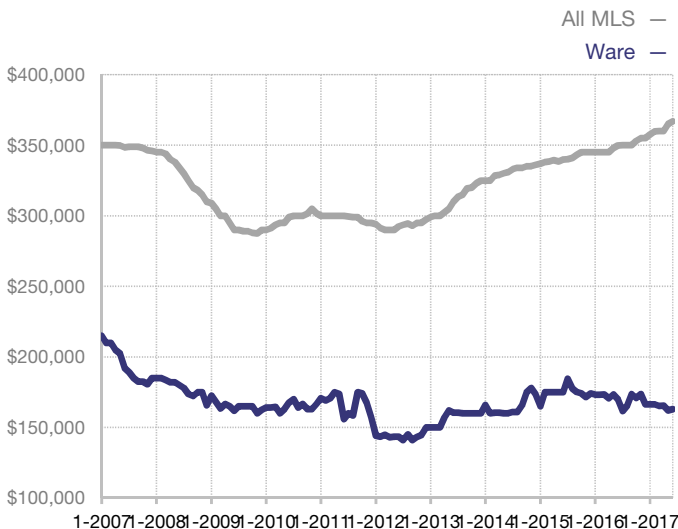
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$107,000	\$0	- 100.0%	\$110,000	\$0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	183	0	- 100.0%	149	0	- 100.0%
Percent of Original List Price Received*	93.1%	0.0%	- 100.0%	93.7%	0.0%	- 100.0%
New Listings	0	0	--	1	0	- 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

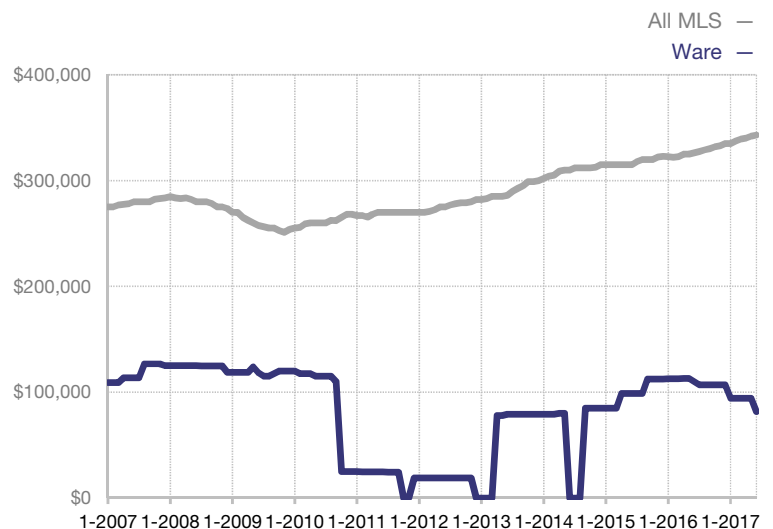
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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